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QUARTERLY STATISTICS

OF

CLASS I AND CLASS II MOTOR CARRIERS OF PROPERTY

(EXCLUSIVE OF 39 REPORTING CARRIERS)

FOR THE FOURTH QUARTER AND TWELVE MONTHS

ENDED DECEMBER 31, 1983 AND 1982

PREPARED BY THE ACCOUNTING SECTION
WASHINGTON UTILITIES AND TRANSPORTATION COMMISSION

March, 1984

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GENERAL

These statistics are compiled from quarterly reports of ninety-two Class I and Class II motor carriers of property. Thirty-nine other reporting carriers have not been included since they are not engaged in hauling under categories presented in these statistics or have limited Washington operations.

Although these statistics are not considered to be conclusive for rate making purposes, they should prove of value in determining trends and conditions in the motor freight industry and reflect operations generally in the Pacific Northwest and in the State of Washington.

The carriers have been classified in the various categories on the basis of the predominant activity in which they are engaged and the predominant territory in which they serve.

QUALIFICATIONS

1. These statistics have been prepared from quarterly reports which have not been subject to field examination.
2. For carriers having "affiliated organizations" the statistics are for the "operating company" only. No adjustments for inter-company transactions or consolidations have been made.
3. Totals in the "Percent of Revenue" columns may not add due to rounding.

C O M M E N T

1. Groups showing improvement in their operating ratios for the twelve months ended December 31, 1983 over the twelve months ended December 31, 1982, are as follows:

Scheduled Line Haul General Freight Carriers
Local and Statewide
Scheduled Line Haul General Freight Carriers
Large Interstate
Greater Puget Sound Area Carriers
Household Goods Carriers
Local and Statewide
Household Goods Carriers
Large Interstate
Bulk Commodity Carriers
Heavy Machinery, Building Materials and Forest Products Carriers

2. Groups showing a worsening position in their operating ratios are as follows:

Non-Scheduled General Freight Carriers
Agricultural and Allied Products Carriers
Refrigerated Products Carriers

SCHEDULE LINE-HAUL GENERAL FREIGHT CARRIERS

LOCAL AND STATEWIDE

REVENUES, EXPENSES, NET INCOME AND OPERATING RATIO
TWELVE MONTHS ENDING DECEMBER 31, 1963
SCHEDULED LINE-HAUL GENERAL FREIGHT CARRIERS - LOCAL AND STATEWIDE
8 CARRIERS INCLUDED

NAME OF CARRIER	CC NO.	PRINCIPAL AREA	REVENUES	EXPENSES	NET OPERATING INCOME (BEFORE INCOME TAXES)	OPERATING RATIO (EXCLUSIVE OF INCOME TAXES) YEAR TO DATE THIS YEAR	LAST YEAR
DAN HARMON FREIGHT LINES, INC.	3714	OLYMPIC PENINSULA	$ 6,563,532	$ 6,020,195	$ 139,337	98.7	95.6
PENINSULA TRUCK LINES, INC.	1971	OLYMPIC PENINSULA	6,409,450	6,248,219	125,651	95.1	97.8
HIGHLAND TRANSFER COMPANY	25	EVERETT-WESTERN WASHINGTON	1,886,026	1,805,479	80,547	95.7	98.3
AVERAGE FOR THE GROUP						97.1	99.3
WEST WAY MOTOR FREIGHT, INC.	3391	SEATTLE-SPOKANE	7,432,683	7,282,478	189,805	97.9	105.8
SOUTHWEST DELIVERY COMPANY, INC.	4102	VANCOUVER-PORTLAND	6,139,254	6,081,829	92,805	98.5	98.9
ACME-INTERCITY FREIGHT LINES, INC.	4098	SEATTLE/TACOMA-STATEWIDE	3,749,201	3,697,559	84,642	98.7	98.2
WALLACE-COLVILLE MOTOR FREIGHT, INC.	550	EASTERN WASHINGTON-IDAHO	3,693,821	3,674,466	14,555	99.5	97.6
COLUMBIA RIVER TRUCK COMPANY, INC.	2853	CANUS-WASHINGTON-OREGON	1,331,554	1,332,513	(955)	100.1	102.1
TOTAL FOR THE GROUP			$37,197,905	$36,133,938	$1,094,967		

REVENUES, EXPENSES AND STATISTICS
SCHEDULED LINE-HAUL GENERAL FREIGHT CARRIERS
LOCAL AND STATE#IDF
A CARRIERS INCLUDED

FOR THE FOURTH QUARTER AND TWELVE MONTHS
ENDED DECEMBER 31, 1982 AND 1983

		FIGURES FOR THE QUARTER					CUMULATIVE FIGURES				
		THIS YEAR		LAST YEAR			THIS YEAR		LAST YEAR		
	NON-HOUSEHOLD GOODS CARRIER OPERATING INCOME	DOLLARS	PERCENT OF REVENUE	DOLLARS	PERCENT OF REVENUE	PERCENT INCREASE (DECREASE)	DOLLARS	PERCENT OF REVENUE	DOLLARS	PERCENT OF REVENUE	PERCENT INCREASE (DECREASE)
	REVENUES:										
1.	FREIGHT REVENUE - INTERCITY - COMMON CARRIER	9,128,756	98.62	7,840,625	93.69	16.43	35,436,106	95.26	34,526,915	95.29	2.63
2.	FREIGHT REVENUE - INTERCITY - CONTRACT CARRIER	-	-	-	-		-	-	-	-	
3.	FREIGHT REVENUE - INTERCITY - LOCAL CARTAGE	470,856	4.88	313,779	3.75	50.06	1,603,099	4.31	1,466,778	4.05	9.29
4.	INTERCITY TRANSPORTATION FOR OTHER CLASS I & II CARRIERS	-	-	-	-		-	-	-	-	
5.	OTHER OPERATING REVENUE	47,829	0.50	214,087	2.56	(77.66)	159,700	0.43	238,857	0.66	(33.56)
6.	TOTAL NON-HOUSEHOLD GOODS CARRIER OPERATING REVENUE	9,647,481	100.00	8,368,491	100.00	15.28	37,197,905	100.00	36,232,550	100.00	2.66
	EXPENSES:										
7.	SALARIES - OFFICERS AND SUPERVISORY PERSONNEL	661,847	6.86	647,198	7.73		2,829,618	7.61	2,667,618	7.36	
8.	SALARIES AND WAGES	3,400,761	35.25	3,145,804	37.59		13,067,960	35.13	13,800,197	38.08	
9.	MISCELLANEOUS PAID TIME OFF	302,229	3.13	368,200	4.40		1,203,201	3.23	1,521,583	4.20	
10.	OTHER FRINGES	1,190,755	12.34	1,095,889	13.09		4,822,583	12.96	4,723,521	13.04	
11.	OPERATING SUPPLIES AND EXPENSES	1,329,515	13.78	1,099,938	13.14		4,419,655	11.88	4,178,077	11.52	
12.	GENERAL SUPPLIES AND EXPENSES	680,666	6.68	625,303	7.47		2,412,592	6.49	2,416,062	6.67	
13.	OPERATING TAXES AND LICENSES	293,939	3.05	280,189	3.35		1,192,987	3.21	1,095,694	3.02	
14.	INSURANCE	137,339	1.42	131,020	1.57		613,507	1.65	766,516	2.12	
15.	COMMUNICATIONS AND UTILITIES	141,436	1.47	127,481	1.52		520,780	1.40	483,390	1.33	
16.	DEPRECIATION AND AMORTIZATION	275,023	2.85	299,057	3.57		1,082,429	2.91	1,090,519	3.01	
17.	REVENUE EQUIPMENT RENTS & PURCHASED TRANSPORTATION	748,541	7.17	628,194	7.51		2,873,660	7.74	2,680,778	7.40	
18.	BUILDING AND OFFICE EQUIPMENT RENTS	210,406	2.18	188,523	2.25		855,707	2.30	782,041	2.16	
19.	GAIN OR LOSS ON DISPOSITION OF OPERATING ASSETS - NET	(15,950)	(0.16)	(25,554)	(0.30)		(64,827)	(0.18)	(55,130)	(0.15)	
20.	MISCELLANEOUS EXPENSES	108,968	1.12	78,891	0.89		270,925	0.73	248,365	0.69	
21.	TOTAL NON-HOUSEHOLD GOODS CARRIER OPERATING EXPENSES	9,068,975	98.15	8,686,071	103.79	9.01	36,103,938	97.06	35,995,191	99.34	0.30
22.	NET NON-HOUSEHOLD GOODS CARRIER OPERATING INCOME	178,486	1.85	(317,580)	(3.79)		1,093,967	2.94	237,359	0.66	
23.	HOUSEHOLD GOODS CARRIER OPERATING INCOME	-	-	-	-		-	-	(3,360)	(0.01)	
24.	NET CARRIER OPERATING INCOME	178,486	1.85	(317,580)	(3.79)		1,093,967	2.94	233,999	0.65	
25.	NET OTHER INCOME (DEDUCTIONS)	(76,985)	(0.80)	90,845	1.09		113,856	0.31	367,622	1.01	
26.	ORDINARY INCOME BEFORE INCOME TAXES	101,501	1.05	(226,735)	(2.71)		1,207,823	3.25	601,621	1.66	100.76
27.	INCOME TAXES ON ORDINARY INCOME	11,552	0.12	(15,720)	(0.19)		271,016	0.73	252,983	0.70	
28.	ORDINARY INCOME	89,949	0.93	(211,015)	(2.52)		936,807	2.52	348,658	0.96	168.69
29.	TOTAL EXTRAORDINARY AND PRIOR PERIOD ITEMS	13,483	0.14	61,035	0.73		60,248	0.16	61,035	0.17	
30.	NET INCOME (OR LOSS)	103,432	1.07	(149,980)	(1.79)		997,055	2.68	409,693	1.13	143.37
31.	OPERATING RATIO (LINE 21 / LINE 6)	98.15		103.79			97.06		99.34		

SCHEDULED LINE-HAUL GENERAL FREIGHT CARRIERS

LARGE INTERSTATE

REVENUES, EXPENSES, NET INCOME AND OPERATING RATIO
TWELVE MONTHS ENDING DECEMBER 31, 1963
SCHEDULED LINE-HAUL GENERAL FREIGHT CARRIERS - LARGE INTERSTATE
8 CARRIERS INCLUDED

NAME OF CARRIER	CC NO.	PRINCIPAL AREA	REVENUES	EXPENSES	NET OPERATING INCOME (BEFORE INCOME TAXES)	OPERATING RATIO (EXCLUSIVE OF INCOME TAXES) YEAR TO DATE	
						THIS YEAR	LAST YEAR
CONSOLIDATED FREIGHTWAYS CORP. OF DELAWARE	6	NATIONWIDE	$1,116,496,144	$1,021,736,079	$94,800,065	91.5	94.5
AVERAGE FOR THE GROUP						92.7	95.3
GARRETT FREIGHTLINES, INC.	13199	WESTERN & ROCKY MOUNTAIN STATES	168,515,180	159,437,759	9,077,421	94.7	97.2
SILVER EAGLE COMPANY	179	WASHINGTON-OREGON	25,513,780	25,126,065	387,715	98.4	101.8
NS TRANSPORT, INC.	8080	WESTERN & CENTRAL STATES	65,452,826	69,614,521	(4,161,695)	106.5	102.5
TOTAL FOR THE GROUP			$1,376,977,450	$1,276,174,200	$99,803,526		

REVENUES, EXPENSES AND STATISTICS
SCHEDULED LINE-HAUL GENERAL FREIGHT CARRIERS
LARGE INTERSTATE
6 CARRIERS INCLUDED

FOR THE FOURTH QUARTER AND TWELVE MONTHS
ENDED DECEMBER 31, 1982 AND 1981

		FIGURES FOR THE QUARTER				CUMULATIVE FIGURES				
		THIS YEAR		LAST YEAR			THIS YEAR		LAST YEAR		
		DOLLARS	PERCENT OF REVENUE	DOLLARS	PERCENT OF REVENUE	PERCENT INCREASE (DECREASE)	DOLLARS	PERCENT OF REVENUE	DOLLARS	PERCENT OF REVENUE	PERCENT INCREASE (DECREASE)
	NON-HOUSEHOLD GOODS CARRIER OPERATING INCOME										
	REVENUES:										
1.	FREIGHT REVENUE - INTERCITY - COMMON CARRIER	330,530,799	96.82	300,783,009	98.77	11.22	1,424,109,542	96.52	1,223,639,157	96.15	8.37
2.	FREIGHT REVENUE - INTERCITY - CONTRACT CARRIER	7,965,283	2.31	12,593,451	3.97	(36.75)	35,772,766	2.60	33,973,192	2.67	5.30
3.	FREIGHT REVENUE - INTERCITY - LOCAL CARTAGE	1,582,732	0.46	1,910,885	0.60	(17.17)	6,013,449	0.44	7,154,689	0.56	(15.94)
4.	INTERCITY TRANSPORTATION FOR OTHER CLASS I & II CARRIERS	81,981	0.02	368,700	0.12	(77.77)	726,872	0.05	470,367	0.07	(16.53)
5.	OTHER OPERATING REVENUE	1,350,735	0.39	1,742,044	0.55	(22.46)	5,350,901	0.39	7,020,714	0.55	(23.73)
6.	TOTAL NON-HOUSEHOLD GOODS CARRIER OPERATING REVENUE	344,511,450	100.00	317,398,089	100.00	8.54	1,473,977,530	100.00	1,272,658,079	100.00	7.96
	EXPENSES:										
7.	SALARIES - OFFICERS AND SUPERVISORY PERSONNEL	36,422,128	10.58	32,430,597	10.22		141,567,778	10.31	123,127,060	9.67	
8.	SALARIES AND WAGES	114,694,771	33.20	109,146,413	34.39		452,188,563	32.91	443,852,741	34.88	
9.	MISCELLANEOUS PAID TIME OFF	14,594,510	4.22	14,685,187	4.63		59,491,446	4.25	58,480,028	4.60	
10.	OTHER FRINGES	41,679,922	12.06	40,692,148	12.82		171,264,053	12.46	156,368,821	12.29	
11.	OPERATING SUPPLIES AND EXPENSES	37,971,017	10.99	35,426,377	11.16		139,591,113	10.16	151,502,124	11.90	
12.	GENERAL SUPPLIES AND EXPENSES	14,236,730	4.12	15,143,588	4.77		58,369,718	4.25	55,114,467	4.33	
13.	OPERATING TAXES AND LICENSES	9,198,905	2.66	7,914,640	2.49		37,584,132	2.74	32,140,158	2.53	
14.	INSURANCE	4,882,485	1.41	6,190,288	1.95		27,566,204	2.01	29,537,976	2.32	
15.	COMMUNICATIONS AND UTILITIES	4,888,163	1.40	4,883,044	1.54		19,727,220	1.44	19,098,918	1.50	
16.	DEPRECIATION AND AMORTIZATION	15,976,322	4.62	15,132,043	4.77		64,515,697	4.70	59,627,516	4.69	
17.	REVENUE EQUIPMENT RENTS & PURCHASED TRANSPORTATION	20,684,765	5.99	18,326,128	5.77		81,259,374	5.91	67,930,776	5.34	
18.	BUILDING AND OFFICE EQUIPMENT RENTS	2,534,281	0.73	2,107,827	0.66		10,013,978	0.73	7,662,113	0.60	
19.	GAIN OR LOSS ON DISPOSITION OF OPERATING ASSETS - NET	137,175	0.04	87,638	0.03		(523,235)	(0.04)	670,279	0.05	
20.	MISCELLANEOUS EXPENSES	3,343,624	0.97	2,165,202	0.68		12,570,163	0.91	8,212,726	0.65	
21.	TOTAL NON-HOUSEHOLD GOODS CARRIER OPERATING EXPENSES	321,204,774	92.97	304,330,676	95.88	5.56	1,278,174,204	92.78	1,213,345,703	95.34	5.01
22.	NET NON-HOUSEHOLD GOODS CARRIER OPERATING INCOME	23,306,676	7.03	13,067,373	4.12	86.01	99,803,326	7.26	59,312,376	4.66	68.27
23.	HOUSEHOLD GOODS CARRIER OPERATING INCOME	-	-	-	-		-	-	-	-	
24.	NET CARRIER OPERATING INCOME	24,306,676	7.03	13,067,373	4.12	86.01	99,803,326	7.26	59,312,376	4.66	68.27
25.	NET OTHER INCOME (DEDUCTIONS)	(2,396,598)	(0.69)	(4,700,391)	(1.49)		(782,167)	(0.01)	(1,067,849)	(0.08)	
26.	ORDINARY INCOME BEFORE INCOME TAXES	21,910,078	6.34	8,326,982	2.62	163.12	99,021,159	7.25	58,244,527	4.58	71.04
27.	INCOME TAXES ON ORDINARY INCOME	7,339,376	2.12	5,126,162	1.62		38,845,900	3.23	23,664,366	1.86	
28.	ORDINARY INCOME	14,570,702	4.22	3,200,820	1.01		55,175,259	4.02	34,580,161	2.72	59.56
29.	TOTAL EXTRAORDINARY AND PRIOR PERIOD ITEMS	(6,000)	-	(328,000)	(0.10)		(78,000)	-	(196,000)	(0.01)	
30.	NET INCOME (OR LOSS)	14,564,702	4.22	2,872,820	0.91		55,101,259	4.01	34,384,161	2.70	60.25
31.	OPERATING RATIO (LINE 21 / LINE 6)	92.97		95.88			92.78		95.34		

SCHEDULED LINE-HAUL GENERAL FREIGHT CARRIERS

LOCAL, STATEWIDE AND LARGE INTERSTATE

REVENUES, EXPENSES, NET INCOME AND OPERATING RATIO
TWELVE MONTHS ENDING DECEMBER 31, 1983
SCHEDULED LINE-HAUL GENERAL FREIGHT CARRIERS - LOCAL, STATEWIDE & LARGE INTERSTATE
12 CARRIERS INCLUDED

NAME OF CARRIER	CC NO.	PRINCIPAL AREA	REVENUES	EXPENSES	NET OPERATING INCOME (BEFORE INCOME TAXES)	OPERATING RATIO (EXCLUSIVE OF INCOME TAXES) YEAR TO DATE THIS YEAR	LAST YEAR
CONSOLIDATED FREIGHTWAYS CORP. OF DELAWARE	6	NATIONWIDE	$1,118,596,148	$1,021,796,079	$ 96,800,065	91.5	94.5
AVERAGE FOR THE GROUP						92.9	95.5
OAK HARBOR FREIGHT LINES, INC.	3719	OLYMPIC PENINSULA	6,563,532	6,224,195	339,337	94.7	95.6
GARRETT FREIGHTLINES, INC.	13190	WESTERN & ROCKY MOUNTAIN STATES	168,515,188	159,637,739	8,877,441	94.7	97.2
PENINSULA TRUCK LINES, INC.	1971	OLYMPIC PENINSULA	6,609,850	6,284,219	325,631	95.1	97.8
MIDLAND TRANSFER COMPANY	25	EVERETT-WESTERN WASHINGTON	1,886,426	1,805,879	80,547	95.7	98.3
BEST WAY MOTOR FREIGHT, INC.	3391	SEATTLE-SPOKANE	7,452,683	7,262,878	189,805	97.4	105.8
SILVER EAGLE COMPANY	179	WASHINGTON-OREGON	23,513,780	23,126,065	387,715	98.4	101.8
SOUTHWEST DELIVERY COMPANY, INC.	4142	VANCOUVER-PORTLAND	6,134,234	6,041,829	92,405	98.5	98.4
ACME-INTERCITY FREIGHT LINES, INC.	4099	SEATTLE/TACOMA-STATEWIDE	3,746,201	3,697,559	48,642	98.7	98.2
WALLACE-COLVILLE MOTOR FREIGHT, INC.	530	EASTERN WASHINGTON-IDAHO	3,693,421	3,674,866	14,555	99.5	97.6
COLUMBIA RIVER TRUCK COMPANY, INC.	2853	CAMAS-WASHINGTON-OREGON	1,331,558	1,332,513	(955)	100.1	102.1
HM TRANSPORT, INC.	4040	WESTERN & CENTRAL STATES	65,352,426	69,614,321	(4,261,895)	106.5	102.5
TOTAL FOR THE GROUP			$1,411,175,435	$1,310,278,192	$100,897,243		

REVENUES, EXPENSES AND STATISTICS
SCHEDULED LINE-HAUL GENERAL FREIGHT CARRIERS
LOCAL, STATEWIDE AND LARGE INTERSTATE
12 CARRIERS INCLUDED

FOR THE FOURTH QUARTER AND TWELVE MONTHS
ENDED DECEMBER 31, 1982 AND 1981

		FIGURES FOR THE QUARTER					CUMULATIVE FIGURES				
		THIS YEAR		LAST YEAR			THIS YEAR		LAST YEAR		
	NON-HOUSEHOLD GOODS CARRIER OPERATING INCOME	DOLLARS	PERCENT OF REVENUE	DOLLARS	PERCENT OF REVENUE	PERCENT INCREASE (DECREASE)	DOLLARS	PERCENT OF REVENUE	DOLLARS	PERCENT OF REVENUE	PERCENT INCREASE (DECREASE)
	REVENUES:										
1.	FREIGHT REVENUE - INTERCITY - COMMON CARRIER	384,659,555	96.76	308,623,638	94.78	11.35	1,361,585,648	96.48	1,258,166,072	96.12	8.22
2.	FREIGHT REVENUE - INTERCITY - CONTRACT CARRIER	7,965,283	2.24	12,593,451	3.87	(36.75)	35,772,766	2.53	33,973,192	2.60	5.30
3.	FREIGHT REVENUE - INTERCITY - LOCAL CARTAGE	2,053,548	0.58	2,224,624	0.68	(7.69)	7,615,948	0.54	8,621,427	0.66	(11.65)
4.	INTERCITY TRANSPORTATION FOR OTHER CLASS I & II CARRIERS	81,941	0.02	368,700	0.11	(77.77)	726,872	0.05	870,367	0.07	(16.53)
5.	OTHER OPERATING REVENUE	1,398,564	0.39	1,956,131	0.60	(28.50)	5,513,601	0.39	7,259,571	0.55	(24.05)
6.	TOTAL NON-HOUSEHOLD GOODS CARRIER OPERATING REVENUE	355,158,891	100.00	325,766,540	100.00	9.02	1,411,175,435	100.00	1,308,890,629	100.00	7.81
	EXPENSES:										
7.	SALARIES - OFFICERS AND SUPERVISORY PERSONNEL	37,083,971	10.44	33,077,791	10.15		144,647,392	10.24	125,794,678	9.61	
8.	SALARIES AND WAGES	114,094,532	33.25	112,292,217	34.47		465,252,523	32.97	457,252,938	34.93	
9.	MISCELLANEOUS PAID TIME OFF	14,896,739	4.19	15,053,387	4.62		59,548,687	4.22	60,001,571	4.58	
10.	OTHER FRINGES	42,478,677	12.07	41,747,637	12.85		176,385,635	12.48	161,092,302	12.31	
11.	OPERATING SUPPLIES AND EXPENSES	39,300,532	11.07	36,526,315	11.21		144,010,769	10.21	155,476,201	11.89	
12.	GENERAL SUPPLIES AND EXPENSES	14,877,396	4.19	15,768,887	4.84		60,782,310	4.31	57,530,529	4.40	
13.	OPERATING TAXES AND LICENSES	9,492,844	2.67	8,194,789	2.52		38,777,119	2.75	33,255,852	2.54	
14.	INSURANCE	5,019,804	1.41	6,321,708	1.94		28,183,711	2.00	30,304,492	2.32	
15.	COMMUNICATIONS AND UTILITIES	4,989,599	1.40	5,010,525	1.54		20,247,960	1.43	19,582,308	1.50	
16.	DEPRECIATION AND AMORTIZATION	16,251,305	4.58	15,931,080	4.78		65,596,126	4.65	60,718,035	4.64	
17.	REVENUE EQUIPMENT RENTS & PURCHASED TRANSPORTATION	21,475,306	6.05	18,954,524	5.82		84,139,233	5.96	70,611,554	5.39	
18.	BUILDING AND OFFICE EQUIPMENT RENTS	2,744,687	0.77	2,295,750	0.70		10,869,685	0.77	8,444,154	0.65	
19.	GAIN OR LOSS ON DISPOSITION OF OPERATING ASSETS - NET	121,225	0.03	62,084	0.02		(598,062)	(0.04)	615,149	0.05	
20.	MISCELLANEOUS EXPENSES	5,452,092	0.97	2,240,093	1.69		12,981,088	0.91	8,461,091	0.65	
21.	TOTAL NON-HOUSEHOLD GOODS CARRIER OPERATING EXPENSES	330,673,709	93.11	313,016,787	96.09	5.64	1,310,278,142	92.85	1,249,340,894	95.45	4.88
22.	NET NON-HOUSEHOLD GOODS CARRIER OPERATING INCOME	24,485,182	6.89	12,749,793	3.91	92.08	100,897,293	7.15	59,549,735	4.55	69.43
23.	HOUSEHOLD GOODS CARRIER OPERATING INCOME	-	-	-	-		-	-	(3,360)	-	
24.	NET CARRIER OPERATING INCOME	24,485,182	6.89	12,749,793	3.91	92.08	100,897,293	7.15	59,546,375	4.55	69.44
25.	NET OTHER INCOME (DEDUCTIONS)	(2,473,563)	(0.70)	(4,649,546)	(1.43)		(68,311)	-	(700,227)	(0.05)	
26.	ORDINARY INCOME BEFORE INCOME TAXES	22,011,619	6.20	8,100,247	2.48	171.74	100,828,982	7.15	58,846,148	4.50	71.34
27.	INCOME TAXES ON ORDINARY INCOME	7,350,928	2.07	5,110,882	1.57		40,716,916	3.17	23,917,329	1.83	
28.	ORDINARY INCOME	14,660,651	4.13	2,989,405	0.92		56,112,066	3.98	34,928,819	2.67	60.65
29.	TOTAL EXTRAORDINARY AND PRIOR PERIOD ITEMS	7,483	-	(266,985)	(0.08)		(13,752)	-	(134,965)	(0.01)	
30.	NET INCOME (OR LOSS)	14,668,134	4.13	2,722,880	0.84		56,099,314	3.98	34,793,854	2.66	61.23
31.	OPERATING RATIO (LINE 21 / LINE 6)	93.11		96.09			92.85		95.45		

NON-SCHEDULED GENERAL FREIGHT CARRIERS

REVENUES, EXPENSES, NET INCOME AND OPERATING RATIO
TWELVE MONTHS ENDING DECEMBER 31, 1963
NON-SCHEDULED GENERAL FREIGHT CARRIERS
12 CARRIERS INCLUDED

NAME OF CARRIER	MC NO.	PRINCIPAL AREA	REVENUES	EXPENSES	NET OPERATING INCOME (BEFORE INCOME TAXES)	OPERATING RATIO (EXCLUSIVE OF INCOME TAXES) YEAR TO DATE THIS YEAR	LAST YEAR
THE FORTUNE CORPORATION / HAUST	519	SEATTLE-WESTERN WASHINGTON	$ 4,391,118	$ 4,105,467	$285,651	93.5	95.5
LEE FIC TRANSFER & STORAGE COMPANY, INC.	962	SEATTLE-WESTERN WASHINGTON	2,058,287	1,975,083	83,204	96.0	97.3
MAHER HAULING SERVICE, INC.	1026	E. WASHINGTON-PACIFIC N.W.-BRITISH COLUMBIA	4,789,658	4,619,079	170,579	96.4	100.2
JOY MOTOR FREIGHT, INC.	3702	TACOMA-STATEWIDE	4,242,104	4,128,727	113,377	97.3	101.3
EASLEY HAULING SERVICE, INC.	986	YAKIMA-EASTERN WASHINGTON	4,828,771	4,705,588	123,183	97.4	97.9
NATIONAL TRANSFER, INC.	1936	SEATTLE-WESTERN WASHINGTON	1,795,617	1,760,735	34,882	98.1	99.1
AVERAGE FOR THE GROUP						99.6	99.5
LEONARD TRUCKING, INC.	21587	KELSO-PACIFIC COAST	1,159,144	1,171,531	(12,387)	101.1	97.3
GARFIELD TRANSFER COMPANY, INC.	1596	SEATTLE-WESTERN WASHINGTON	2,160,234	2,189,612	(29,378)	101.4	83.4
AMBOA TRANSFER & STORAGE COMPANY	402	SEATTLE-STATEWIDE	1,193,267	1,249,592	(56,315)	104.7	101.0
MERRY TRANSPORT, INC.	4827	OREGON/WASHINGTON	949,140	1,023,846	(78,706)	107.9	101.0
PACIFIC N.W. MOTOR FREIGHT LINES, INC.	604	SEATTLE-WASHINGTON-OREGON	1,381,517	1,497,728	(116,211)	108.4	108.4
HUBER TRANSPORTATION SERVICES, INC.*	1320	VANCOUVER-PORTLAND	2,802,165	3,246,888	(444,723)	115.9	111.5
TOTAL FOR THE GROUP			$31,751,022	$31,673,866	$ 77,156		

*GENERAL FREIGHT OPERATIONS ONLY

REVENUES, EXPENSES AND STATISTICS
NON-SCHEDULED GENERAL FREIGHT CARRIERS
12 CARRIERS INCLUDED

FOR THE FOURTH QUARTER AND TWELVE MONTHS
ENDED DECEMBER 31, 1982 AND 1981

		FIGURES FOR THE QUARTER					CUMULATIVE FIGURES				
		THIS YEAR		LAST YEAR			THIS YEAR		LAST YEAR		
	NON-HOUSEHOLD GOODS CARRIER OPERATING INCOME	DOLLARS	PERCENT OF REVENUE	DOLLARS	PERCENT OF REVENUE	PERCENT INCREASE (DECREASE)	DOLLARS	PERCENT OF REVENUE	DOLLARS	PERCENT OF REVENUE	PERCENT INCREASE (DECREASE)
	REVENUES:										
1.	FREIGHT REVENUE - INTERCITY - COMMON CARRIER	5,501,962	68.95	5,081,261	71.36	8.28	22,202,942	63.83	20,145,072	68.57	10.22
2.	FREIGHT REVENUE - INTERCITY - CONTRACT CARRIER	514,398	6.45	286,000	4.02	79.86	1,069,186	3.63	963,934	3.27	52.42
3.	FREIGHT REVENUE - INTERCITY - LOCAL CARTAGE	1,278,091	16.02	1,161,695	16.31	10.02	5,420,139	17.07	6,052,613	20.54	(10.45)
4.	INTERCITY TRANSPORTATION FOR OTHER CLASS I & II CARRIERS	520,704	6.53	460,217	6.46	13.10	2,035,439	6.81	1,687,289	5.73	20.64
5.	OTHER OPERATING REVENUE	164,509	2.06	131,765	1.84	25.33	623,317	1.94	617,867	2.10	0.88
6.	TOTAL NON-HOUSEHOLD GOODS CARRIER OPERATING REVENUE	7,979,664	100.00	7,120,933	100.00	12.07	31,751,022	100.00	29,466,735	100.00	7.75
	EXPENSES:										
7.	SALARIES - OFFICERS AND SUPERVISORY PERSONNEL	592,156	7.42	748,498	10.52		1,999,252	6.30	1,992,384	6.76	
8.	SALARIES AND WAGES	2,936,368	36.80	2,879,969	38.83		11,081,760	38.90	10,031,052	34.04	
9.	MISCELLANEOUS PAID TIME OFF	221,520	2.78	206,683	3.46		667,062	2.10	737,865	2.50	
10.	OTHER FRINGES	913,851	11.45	678,590	9.53		3,539,087	11.15	3,023,387	10.26	
11.	OPERATING SUPPLIES AND EXPENSES	1,826,789	22.89	1,886,514	26.50		6,313,500	19.88	6,318,998	21.43	
12.	GENERAL SUPPLIES AND EXPENSES	290,588	3.64	244,222	3.43		968,493	3.05	881,318	2.99	
13.	OPERATING TAXES AND LICENSES	508,097	6.37	399,634	5.61		1,708,436	5.38	1,495,862	5.08	
14.	INSURANCE	154,501	1.94	167,270	2.35		543,521	1.71	599,451	2.03	
15.	COMMUNICATIONS AND UTILITIES	124,415	1.56	102,552	1.44		429,075	1.35	360,149	1.22	
16.	DEPRECIATION AND AMORTIZATION	359,564	4.51	315,536	4.43		1,265,153	3.98	1,182,532	4.01	
17.	REVENUE EQUIPMENT RENTS & PURCHASED TRANSPORTATION	685,578	8.59	508,783	7.14		2,403,578	7.57	2,021,282	6.86	
18.	BUILDING AND OFFICE EQUIPMENT RENTS	74,887	0.93	114,322	1.61		459,513	1.42	444,130	1.50	
19.	GAIN OR LOSS ON DISPOSITION OF OPERATING ASSETS - NET	(8,384)	(0.10)	30,618	0.43		(68,151)	(0.15)	(68,672)	(0.23)	
20.	MISCELLANEOUS EXPENSES	83,898	1.05	90,592	1.27		349,269	1.10	308,155	1.05	
21.	TOTAL NON-HOUSEHOLD GOODS CARRIER OPERATING EXPENSES	8,763,424	109.82	8,013,983	112.55	9.35	31,673,466	99.76	29,328,829	99.53	8.00
22.	NET NON-HOUSEHOLD GOODS CARRIER OPERATING INCOME	(783,760)	(9.82)	(893,050)	(12.55)		77,156	0.24	137,906	0.47	(44.05)
23.	HOUSEHOLD GOODS CARRIER OPERATING INCOME	(11,807)	(0.15)	(9,890)	(0.13)		(30,639)	(0.10)	10,063	0.03	
24.	NET CARRIER OPERATING INCOME	(795,567)	(9.97)	(902,940)	(12.68)		46,517	0.15	147,969	0.50	(68.56)
25.	NET OTHER INCOME (DEDUCTIONS)	(57,040)	(0.71)	(118,265)	(1.66)		(251,228)	(0.79)	(220,296)	(0.75)	
26.	ORDINARY INCOME BEFORE INCOME TAXES	(852,607)	(10.68)	(1,021,205)	(14.34)		(204,711)	(0.64)	(72,327)	(0.24)	
27.	INCOME TAXES ON ORDINARY INCOME	(5,436)	(0.07)	8,204	0.12		4,437	0.01	66,582	0.23	
28.	ORDINARY INCOME	(847,171)	(10.62)	(1,025,409)	(14.40)		(209,148)	(0.66)	(139,909)	(0.47)	
29.	TOTAL EXTRAORDINARY AND PRIOR PERIOD ITEMS	-	-	-	-		9,033	0.01	(9,032)	(0.03)	
30.	NET INCOME (OR LOSS)	(847,171)	(10.62)	(1,025,409)	(14.40)		(200,715)	(0.66)	(147,941)	(0.50)	
31.	OPERATING RATIO (LINE 21 / LINE 6)	109.82		112.55			99.76		99.53		

GREATER PUGET SOUND AREA CARRIERS

REVENUES, EXPENSES, NET INCOME AND OPERATING RATIO
TWELVE MONTHS ENDING DECEMBER 31, 1968
GREATER PUGET SOUND AREA CARRIERS
12 CARRIERS INCLUDED

NAME OF CARRIER	CC NO.	PRINCIPAL AREA	REVENUES	EXPENSES	NET OPERATING INCOME (BEFORE INCOME TAXES)	OPERATING RATIO (EXCLUSIVE OF INCOME TAXES) YEAR TO DATE	
						THIS YEAR	LAST YEAR
PACIFIC STORAGE, INC.	1080	TACOMA-WESTERN WASHINGTON	$ 3,278,026	$ 3,029,038	$248,988	92.4	95.6
THE FORTUNE CORPORATION / WAUST	519	SEATTLE-WESTERN WASHINGTON	4,391,118	4,105,467	285,651	93.5	95.5
RENTON-ISSAQUAH AUTO FREIGHT, INC.	6208	SEATTLE-WESTERN WASHINGTON	1,930,799	1,828,839	101,960	94.7	99.3
TUKWILA KENT TRUCKING / MECKER TRANSFER	8897	SEATTLE-METRO WASHINGTON	2,155,873	2,038,354	107,519	95.0	97.9
HOGLAND TRANSFER COMPANY	25	EVERETT-WESTERN WASHINGTON	1,486,926	1,805,879	80,587	95.7	98.3
AVERAGE FOR THE GROUP						96.9	98.0
JAY MOTOR FREIGHT, INC.	5702	TACOMA-STATEWIDE	4,242,100	4,128,727	113,377	97.4	101.3
TAYLOR-EDWARDS WHSE & TRANSFER COMPANY, INC.	5700	SEATTLE-WESTERN WASHINGTON	1,033,088	1,014,312	19,776	98.1	90.5
NATIONAL TRANSFER, INC.	1936	SEATTLE-WESTERN WASHINGTON	1,795,417	1,760,735	34,882	98.1	99.1
ACME-INTERCITY FREIGHT LINES, INC.	4098	SEATTLE/TACOMA-STATEWIDE	3,746,201	3,697,559	48,642	98.7	98.2
SYSTEM TRANSFER & STORAGE COMPANY	790	SEATTLE-WESTERN WASHINGTON	992,568	986,702	5,866	99.4	93.8
GREAT SOUTHWEST WHSE./SEATTLE TRANSFER	3744	SEATTLE-STATEWIDE	3,001,988	3,022,729	(20,795)	100.7	101.8
WESTERN CARTAGE, INC.	1451	SEATTLE-WESTERN WASHINGTON	2,909,186	2,952,902	(43,716)	101.5	99.7
TOTAL FOR THE GROUP			$31,363,950	$30,341,283	$992,707		

AGENERAL FREIGHT OPERATIONS ONLY

REVENUES, EXPENSES AND STATISTICS
GREATER PUGET SOUND AREA CARRIERS
12 CARRIERS INCLUDED

FOR THE FOURTH QUARTER AND TWELVE MONTHS
ENDED DECEMBER 31, 1982 AND 1981

	NON-HOUSEHOLD GOODS CARRIER OPERATING INCOME	FIGURES FOR THE QUARTER — THIS YEAR DOLLARS	THIS YEAR PERCENT OF REVENUE	LAST YEAR DOLLARS	LAST YEAR PERCENT OF REVENUE	PERCENT INCREASE (DECREASE)	CUMULATIVE FIGURES — THIS YEAR DOLLARS	THIS YEAR PERCENT OF REVENUE	LAST YEAR DOLLARS	LAST YEAR PERCENT OF REVENUE	PERCENT INCREASE (DECREASE)
	REVENUES:										
1.	FREIGHT REVENUE - INTERCITY - COMMON CARRIER	2,984,261	38.42	2,794,691	38.92	6.78	12,875,780	41.05	11,742,558	39.92	9.65
2.	FREIGHT REVENUE - INTERCITY - CONTRACT CARRIER	-	-	-	-		-	-	33,475	0.11	(100.00)
3.	FREIGHT REVENUE - INTERCITY - LOCAL CARTAGE	4,403,551	56.69	3,899,485	54.30	12.93	16,917,268	53.94	16,208,960	55.10	4.40
4.	INTERCITY TRANSPORTATION FOR OTHER CLASS I & II CARRIERS	-	-	-	-		-	-	-	-	
5.	OTHER OPERATING REVENUE	379,452	4.89	486,649	6.78	(22.03)	1,570,906	5.01	1,430,663	4.86	9.80
6.	TOTAL NON-HOUSEHOLD GOODS CARRIER OPERATING REVENUE	7,767,264	100.00	7,180,785	100.00	8.17	31,363,950	100.00	29,411,656	100.00	6.64
	EXPENSES:										
7.	SALARIES - OFFICERS AND SUPERVISORY PERSONNEL	639,787	8.24	582,459	8.11		2,475,802	7.89	2,273,508	7.73	
8.	SALARIES AND WAGES	3,167,853	40.78	2,944,454	41.00		12,536,616	39.97	12,042,571	40.94	
9.	MISCELLANEOUS PAID TIME OFF	309,433	3.98	280,069	3.90		1,005,242	3.21	1,118,304	3.80	
10.	OTHER FRINGES	1,169,657	15.06	1,011,244	14.08		4,607,219	14.69	4,111,933	13.98	
11.	OPERATING SUPPLIES AND EXPENSES	1,080,588	13.91	1,011,152	14.08		4,097,800	13.07	3,954,516	13.45	
12.	GENERAL SUPPLIES AND EXPENSES	296,436	3.82	263,951	3.68		1,199,503	3.82	1,080,811	3.67	
13.	OPERATING TAXES AND LICENSES	306,307	3.94	238,455	3.32		1,070,713	3.41	982,520	3.34	
14.	INSURANCE	128,392	1.65	147,903	2.06		586,718	1.87	607,303	2.06	
15.	COMMUNICATIONS AND UTILITIES	102,448	1.32	87,650	1.22		388,630	1.24	349,337	1.19	
16.	DEPRECIATION AND AMORTIZATION	293,503	3.78	264,056	3.68		1,040,249	3.32	1,047,945	3.56	
17.	REVENUE EQUIPMENT RENTS & PURCHASED TRANSPORTATION	162,584	2.09	67,188	0.94		434,412	1.40	246,450	0.84	
18.	BUILDING AND OFFICE EQUIPMENT RENTS	103,006	1.33	100,647	1.40		451,609	1.44	480,530	1.63	
19.	GAIN OR LOSS ON DISPOSITION OF OPERATING ASSETS - NET	(22,557)	(0.29)	17,068	0.24		(109,991)	(0.35)	(121,997)	(0.41)	
20.	MISCELLANEOUS EXPENSES	163,204	2.10	188,081	2.62		593,726	1.89	639,371	2.17	
21.	TOTAL NON-HOUSEHOLD GOODS CARRIER OPERATING EXPENSES	7,900,597	101.72	7,204,377	100.33	9.66	30,381,243	96.87	28,813,142	97.97	5.44
22.	NET NON-HOUSEHOLD GOODS CARRIER OPERATING INCOME	(133,333)	(1.72)	(23,592)	(0.33)		982,707	3.13	598,514	2.03	64.19
23.	HOUSEHOLD GOODS CARRIER OPERATING INCOME	4,319	0.06	(3,288)	(0.04)		32,579	0.10	3,583	0.01	
24.	NET CARRIER OPERATING INCOME	(129,014)	(1.66)	(26,880)	(0.37)		1,015,286	3.24	602,097	2.05	68.62
25.	NET OTHER INCOME (DEDUCTIONS)	(55,661)	(0.72)	(2,996)	(0.04)		(153,285)	(0.49)	244,324	0.83	
26.	ORDINARY INCOME BEFORE INCOME TAXES	(184,675)	(2.38)	(29,876)	(0.42)		862,001	2.75	846,421	2.88	1.84
27.	INCOME TAXES ON ORDINARY INCOME	49,946	0.64	122,169	1.70		380,518	1.21	458,398	1.56	
28.	ORDINARY INCOME	(234,621)	(3.02)	(152,045)	(2.12)		481,483	1.54	388,023	1.32	24.09
29.	TOTAL EXTRAORDINARY AND PRIOR PERIOD ITEMS	65,122	0.84	104,126	1.45		111,887	0.36	104,126	0.35	
30.	NET INCOME (OR LOSS)	(169,499)	(2.18)	(47,919)	(0.67)		593,370	1.89	492,149	1.67	20.57
31.	OPERATING RATIO (LINE 21 / LINE 6)	101.72		100.33			96.87		97.97		

HOUSEHOLD GOODS CARRIERS

LOCAL AND STATEWIDE

REVENUES, EXPENSES, NET INCOME AND OPERATING RATIO
TWELVE MONTHS ENDING DECEMBER 31, 1983
HOUSEHOLD GOODS CARRIERS - LOCAL & STATEWIDE
6 CARRIERS INCLUDED

NAME OF CARRIER	CC NO.	PRINCIPAL AREA	REVENUES	EXPENSES	NET OPERATING INCOME (BEFORE INCOME TAXES)	OPERATING RATIO (EXCLUSIVE OF INCOME TAXES) YEAR TO DATE	
						THIS YEAR	LAST YEAR
GREAT SOUTHWEST WHSE./SEATTLE TRANSFER*	3748	SEATTLE-STATEWIDE	$ 213,225	$ 180,646	$ 32,579	84.7	96.0
CONTINENTAL VAN LINES, INC.	2234	WASHINGTON-ALASKA	5,578,396	5,000,723	577,673	89.6	95.9
LTLF INTERNATIONAL COMPANIES	12233	WASHINGTON-OREGON	5,582,330	4,990,569	591,761	90.0	98.6
PERKINS MOVING & STORAGE COMPANY	909	SEATTLE-STATEWIDE	7,999,080	7,303,167	695,873	91.3	101.3
AVERAGE FOR THE GROUP						91.7	96.9
CITY MOVING SYSTEMS, INC.	428	SEATTLE-STATEWIDE	3,006,901	2,920,722	86,179	97.1	92.8
ROWER TRANSPORTATION SERVICES, INC.*	1324	VANCOUVER-PORTLAND	674,640	705,279	(30,639)	104.5	98.3
TOTAL FOR THE GROUP			$23,014,532	$21,101,106	$1,913,426		

*HOUSEHOLD GOODS OPERATIONS ONLY

REVENUES, EXPENSES AND STATISTICS
HOUSEHOLD GOODS CARRIERS - LOCAL & STATEWIDE
6 CARRIERS INCLUDED

FOR THE FOURTH QUARTER AND TWELVE MONTHS
ENDED DECEMBER 31, 1982 AND 1983

		FIGURES FOR THE QUARTER					CUMULATIVE FIGURES				
		THIS YEAR		LAST YEAR			THIS YEAR		LAST YEAR		
	HOUSEHOLD GOODS CARRIER OPERATING INCOME	DOLLARS	PERCENT OF REVENUE	DOLLARS	PERCENT OF REVENUE	PERCENT INCREASE (DECREASE)	DOLLARS	PERCENT OF REVENUE	DOLLARS	PERCENT OF REVENUE	PERCENT INCREASE (DECREASE)
	REVENUES:										
1.	MOVING REVENUE - INTERCITY COMMON CARRIER, OWN RIGHTS	1,283,670	21.45	817,093	18.05	57.10	4,619,908	20.07	3,873,144	19.98	19.28
2.	MOVING REVENUE - INTERCITY CONTRACT CARRIER, OWN RIGHTS	-	-	-	-	-	-	-	-	-	-
3.	MOVING REVENUE - LOCAL	2,352,017	39.30	2,181,223	48.13	7.83	8,796,099	38.22	8,260,719	42.61	6.48
4.	MOVING REVENUE - INTERCITY TRANSPORTATION, OTHER MOTOR CARRIER	1,346,983	22.50	816,729	18.02	64.92	5,515,303	23.96	4,106,545	21.18	34.31
5.	CONTAINERS, PACKING AND UNPACKING SERVICE	-	-	-	-	-	-	-	-	-	-
6.	SUPPLEMENTARY TRANSPORTATION SERVICE	195,477	3.27	154,498	3.41	26.52	739,236	3.21	552,516	2.85	33.79
7.	WAREHOUSE REVENUE	-	-	-	-	-	-	-	-	-	-
8.	COMMISSION REVENUE	586,437	9.80	316,272	6.98	85.42	2,190,335	9.52	1,467,493	7.57	49.26
9.	OTHER OPERATING REVENUE	220,897	3.69	246,096	5.43	(10.24)	1,153,651	5.01	1,125,447	5.81	2.51
10.	TOTAL HOUSEHOLD GOODS CARRIER OPERATING REVENUE	5,985,481	100.00	4,531,911	100.00	32.07	23,014,532	100.00	19,385,864	100.00	18.72
	EXPENSES:										
11.	SALARIES	984,166	16.44	935,213	20.64		3,617,209	15.72	3,560,765	18.37	
12.	OPERATING WAGES - TRANSPORTATION ONLY	989,876	16.54	1,304,989	28.79		3,972,225	17.26	5,475,165	28.24	
13.	PACKER WAGES	-	-	-	-		-	-	-	-	
14.	WAREHOUSE LABOR	-	-	-	-		-	-	-	-	
15.	REPAIR WAGES	45,048	0.75	39,202	0.87		185,374	0.81	150,070	0.77	
16.	COMMISSION AGENT FEES	12,761	0.21	-	-		38,766	0.17	10,621	0.05	
17.	OTHER WAGES	84,720	1.42	26,223	0.58		130,086	0.57	96,321	0.50	
18.	FRINGE BENEFITS	384,771	6.43	474,477	10.48		1,960,099	8.52	2,102,471	10.85	
19.	PAYROLL TAXES	171,784	2.87	156,287	3.45		867,456	3.77	748,783	3.86	
20.	TRANSPORTATION FUEL AND MOTOR OIL	191,288	3.20	166,898	3.68		640,177	2.78	641,979	3.31	
21.	TIRES AND TUBES	28,297	0.47	36,373	0.80		130,931	0.57	108,172	0.56	
22.	OTHER VEHICLES REPAIR AND SUPPLIES	24,699	0.41	6,584	0.15		51,742	0.22	39,354	0.20	
23.	VEHICLE REPAIR PARTS	7,898	0.13	12,135	0.27		45,162	0.20	42,146	0.22	
24.	REPAIR MATERIALS (OTHER THAN VEHICLE)	395	0.01	11	-		2,151	0.01	32	-	
25.	PRINTING AND OFFICE SUPPLIES	50,770	0.85	101,324	2.24		235,277	1.02	267,110	1.38	
26.	PACKING AND CRATING MATERIALS, ETC.	-	-	-	-		-	-	-	-	
27.	MISCELLANEOUS SUPPLIES	29,571	0.49	15,498	0.34		91,906	0.40	65,577	0.34	
28.	OUTSIDE SERVICES - VEHICLE REPAIR, ETC.	264,930	4.43	151,588	3.34		834,385	3.63	582,621	3.01	
29.	OUTSIDE SERVICES - REPAIRS (OTHER THAN VEHICLE)	57,742	0.96	10,680	0.24		85,650	0.38	30,631	0.16	
30.	OTHER OUTSIDE SERVICES	419,718	7.01	61,305	1.35		1,158,845	5.02	392,533	2.02	

REVENUES, EXPENSES AND STATISTICS
HOUSEHOLD GOODS CARRIERS - LOCAL & STATEWIDE
6 CARRIERS INCLUDED

FOR THE FOURTH QUARTER AND TWELVE MONTHS
ENDED DECEMBER 31, 1982 AND 1983

		FIGURES FOR THE QUARTER					CUMULATIVE FIGURES				
		THIS YEAR		LAST YEAR			THIS YEAR		LAST YEAR		
	HOUSEHOLD GOODS CARRIER OPERATING INCOME (CONTINUED)	DOLLARS	PERCENT OF REVENUE	DOLLARS	PERCENT OF REVENUE	PERCENT INCREASE (DECREASE)	DOLLARS	PERCENT OF REVENUE	DOLLARS	PERCENT OF REVENUE	PERCENT INCREASE (DECREASE)
	EXPENSES: (CONTINUED)										
31.	UTILITIES	33,262	0.56	23,635	0.52		92,116	0.40	86,918	0.45	
32.	COMMUNICATION SERVICES	138,111	2.31	89,569	1.98		419,028	1.82	332,777	1.72	
33.	PURCHASED LABOR AND TRANSPORTATION	1,030,881	17.22	392,028	8.65		4,209,096	18.28	1,693,679	8.76	
34.	TRAVEL EXPENSES - COMPANY DRIVERS, ETC.	43,893	0.73	34,914	0.77		163,081	0.71	154,431	0.80	
35.	TRAVEL & ENTERTAINMENT - SALES, OFFICE & MANAGEMENT PERSONNEL	117,595	1.96	97,735	2.16		370,335	1.61	349,633	1.80	
36.	GENERAL EXPENSES	79,389	1.33	69,104	1.52		289,832	1.26	277,516	1.43	
37.	DEPRECIATION	121,425	2.03	108,361	2.39		463,637	2.01	380,048	1.96	
38.	AMORTIZATION EXPENSES	3,986	0.06	1,796	0.03		19,765	0.06	6,746	0.03	
39.	RENTS - OTHER THAN REVENUE EQUIPMENT	77,180	1.29	47,888	1.06		202,284	0.88	183,637	0.95	
40.	TAXES AND LICENSES	151,685	2.53	124,625	2.75		496,502	2.16	418,293	2.16	
41.	INSURANCE	81,655	1.36	69,164	1.52		311,491	1.35	320,288	1.65	
42.	PROVISION FOR CLAIMS - SELF INSURED PORTION	51,556	0.86	52,488	1.16		206,590	0.90	219,742	1.13	
43.	UNCOLLECTIBLE REVENUE	(436)	(0.01)	20,580	0.45		15,467	0.07	75,297	0.39	
44.	GAINS AND LOSSES ON DISPOSITION OF OPERATING ASSETS	(19,581)	(0.33)	1,831	0.03		(196,816)	(0.85)	(29,487)	(0.15)	
45.	TOTAL HOUSEHOLD GOODS CARRIER OPERATING EXPENSES	5,658,780	94.54	4,626,873	102.09	22.31	21,101,106	91.69	18,783,865	96.89	12.34
46.	HOUSEHOLD GOODS CARRIER OPERATING INCOME	326,701	5.46	(98,562)	(2.09)		1,913,426	8.31	601,999	3.11	
47.	NET NON-HOUSEHOLD GOODS CARRIER OPERATING INCOME	(231,582)	(3.87)	(126,106)	(2.78)		(865,508)	(2.02)	(371,948)	(1.92)	
48.	NET CARRIER OPERATING INCOME	95,119	1.59	(220,668)	(4.87)		1,047,918	6.29	230,051	1.19	
49.	NET OTHER INCOME (DEDUCTIONS)	511,196	8.54	75,181	1.66		590,589	2.57	1,002,046	5.17	
50.	ORDINARY INCOME BEFORE INCOME TAXES	606,315	10.13	(145,487)	(3.21)		2,034,967	8.86	1,232,097	6.36	65.45
51.	INCOME TAXES ON ORDINARY INCOME	62,942	1.05	249,213	5.50		276,862	1.20	544,633	2.91	
52.	ORDINARY INCOME	543,373	9.04	(394,700)	(8.71)		1,761,685	7.65	687,464	3.44	163.93
53.	TOTAL EXTRAORDINARY AND PRIOR PERIOD ITEMS	51,639	0.86	-	-		98,052	0.43	5,453	0.03	
54.	NET INCOME (OR LOSS)	595,012	9.90	(394,700)	(8.71)		1,859,657	8.08	672,917	3.47	176.36
55.	OPERATING RATIO (LINE 45 / LINE 18)	94.54		102.09			91.69		96.89		

HOUSEHOLD GOODS CARRIERS

LARGE INTERSTATE

REVENUES, EXPENSES, NET INCOME AND OPERATING RATIO
TWELVE MONTHS ENDING DECEMBER 31, 1983
HOUSEHOLD GOODS CARRIERS - LARGE INTERSTATE
2 CARRIERS INCLUDED

NAME OF CARRIER	CC NO.	PRINCIPAL AREA	REVENUES	EXPENSES	NET OPERATING INCOME (BEFORE INCOME TAXES)	OPERATING RATIO (EXCLUSIVE OF INCOME TAXES) YEAR TO DATE THIS YEAR	LAST YEAR
AVERAGE FOR THE GROUP						98.8	100.2
ALLIED VAN LINES, INC.	5221	NATIONWIDE	$300,292,932	$296,580,773	$3,712,159	98.8	100.3
CARTWRIGHT VAN LINES, INC.	19451	NATIONWIDE	11,989,040	11,986,613	2,427	100.0	98.4
TOTAL FOR THE GROUP			$312,281,972	$308,567,386	$3,714,586		

REVENUES, EXPENSES AND STATISTICS
HOUSEHOLD GOODS CARRIERS - LARGE INTERSTATE
2 CARRIERS INCLUDED

FOR THE FOURTH QUARTER AND TWELVE MONTHS
ENDED DECEMBER 31, 1982 AND 1983

		FIGURES FOR THE QUARTER					CUMULATIVE FIGURES				
		THIS YEAR		LAST YEAR			THIS YEAR		LAST YEAR		
	HOUSEHOLD GOODS CARRIER OPERATING INCOME	DOLLARS	PERCENT OF REVENUE	DOLLARS	PERCENT OF REVENUE	PERCENT INCREASE (DECREASE)	DOLLARS	PERCENT OF REVENUE	DOLLARS	PERCENT OF REVENUE	PERCENT INCREASE (DECREASE)
	REVENUES:										
1.	MOVING REVENUE - INTERCITY COMMON CARRIER, OWN RIGHTS	57,722,785	83.18	54,725,282	87.96	5.48	278,183,479	87.80	270,421,788	94.38	1.39
2.	MOVING REVENUE - INTERCITY CONTRACT CARRIER, OWN RIGHTS	8,981,888	12.94	5,022,810	8.07	78.82	26,021,536	8.33	5,022,810	1.75	
3.	MOVING REVENUE - LOCAL	2,668	-	6,686	0.01	(60.09)	15,213	-	21,329	0.01	(28.67)
4.	MOVING REVENUE - INTERCITY TRANSPORTATION, OTHER MOTOR CARRIER	4,625	0.01	20,036	0.03	(76.92)	34,649	0.01	87,074	0.03	(55.61)
5.	CONTAINERS, PACKING AND UNPACKING SERVICE	-	-	-	-		-	-	-	-	
6.	SUPPLEMENTARY TRANSPORTATION SERVICE	67,776	0.10	160,659	0.26	(57.81)	273,263	0.09	294,681	0.10	(7.27)
7.	WAREHOUSE REVENUE	-	-	-	-		-	-	-	-	
8.	COMMISSION REVENUE	73,343	0.11	78,807	0.13	(6.93)	264,656	0.08	285,959	0.10	(7.45)
9.	OTHER OPERATING REVENUE	2,545,263	3.67	2,201,609	3.54	15.61	11,485,176	3.68	10,508,488	3.67	9.29
10.	TOTAL HOUSEHOLD GOODS CARRIER OPERATING REVENUE	69,398,348	100.00	62,215,889	100.00	11.54	312,281,972	100.00	286,642,129	100.00	8.94
	EXPENSES:										
11.	SALARIES	3,832,950	5.52	3,634,903	5.84		14,363,928	4.60	13,943,636	4.86	
12.	OPERATING WAGES - TRANSPORTATION ONLY	-	-	-	-		-	-	-	-	
13.	PACKER WAGES	-	-	-	-		-	-	-	-	
14.	WAREHOUSE LABOR	-	-	-	-		-	-	-	-	
15.	REPAIR WAGES	-	-	-	-		-	-	-	-	
16.	COMMISSION AGENT FEES	11,416,687	16.45	9,497,095	15.26		45,735,870	14.65	44,824,157	15.64	
17.	OTHER WAGES	50,208	0.07	49,977	0.08		191,342	0.06	193,450	0.07	
18.	FRINGE BENEFITS	595,937	0.86	382,188	0.61		1,908,352	0.61	1,618,694	0.56	
19.	PAYROLL TAXES	261,983	0.38	184,341	0.30		1,210,548	0.39	1,128,378	0.39	
20.	TRANSPORTATION FUEL AND MOTOR OIL	-	-	-	-		-	-	-	-	
21.	TIRES AND TUBES	61,333	0.09	69,526	0.11		262,745	0.08	253,982	0.09	
22.	OTHER VEHICLES REPAIR AND SUPPLIES	94	-	361	-		1,532	-	5,730	-	
23.	VEHICLE REPAIR PARTS	-	-	-	-		-	-	-	-	
24.	REPAIR MATERIALS (OTHER THAN VEHICLE)	475	-	671	-		2,138	-	2,548	-	
25.	PRINTING AND OFFICE SUPPLIES	136,385	0.20	160,222	0.26		469,503	0.15	621,292	0.22	
26.	PACKING AND CRATING MATERIALS, ETC.	-	-	-	-		-	-	-	-	
27.	MISCELLANEOUS SUPPLIES	3,266	-	4,355	0.01		10,915	-	16,587	0.01	
28.	OUTSIDE SERVICES - VEHICLE REPAIR, ETC.	173,848	0.25	259,098	0.42		764,765	0.24	984,062	0.34	
29.	OUTSIDE SERVICES - REPAIRS (OTHER THAN VEHICLE)	100,103	0.14	73,039	0.12		302,832	0.10	292,583	0.10	
30.	OTHER OUTSIDE SERVICES	487,435	0.70	(443,871)	(0.71)		1,907,263	0.61	1,269,293	0.44	

REVENUES, EXPENSES AND STATISTICS
HOUSEHOLD GOODS CARRIERS - LARGE INTERSTATE
2 CARRIERS INCLUDED

FOR THE FOURTH QUARTER AND TWELVE MONTHS
ENDED DECEMBER 31, 1982 AND 1983

		FIGURES FOR THE QUARTER					CUMULATIVE FIGURES				
		THIS YEAR		LAST YEAR			THIS YEAR		LAST YEAR		
	HOUSEHOLD GOODS CARRIER OPERATING INCOME (CONTINUED)	DOLLARS	PERCENT OF REVENUE	DOLLARS	PERCENT OF REVENUE	PERCENT INCREASE (DECREASE)	DOLLARS	PERCENT OF REVENUE	DOLLARS	PERCENT OF REVENUE	PERCENT INCREASE (DECREASE)
	EXPENSES: (CONTINUED)										
31.	UTILITIES	94,925	0.14	90,684	0.15		372,949	0.12	359,743	0.13	
32.	COMMUNICATION SERVICES	708,740	1.02	640,465	1.03		2,856,368	0.91	2,731,392	0.95	
33.	PURCHASED LABOR AND TRANSPORTATION	47,747,819	68.80	43,880,956	70.53		222,247,109	71.17	201,619,388	70.34	
34.	TRAVEL EXPENSES - COMPANY DRIVERS, ETC.	-	-	-	-		-	-	-	-	
35.	TRAVEL & ENTERTAINMENT - SALES, OFFICE & MANAGEMENT PERSONNEL	193,067	0.28	163,304	0.26		825,330	0.26	695,666	0.24	
36.	GENERAL EXPENSES	777,319	1.12	1,065,542	1.71		2,372,611	0.76	2,851,465	0.99	
37.	DEPRECIATION	339,912	0.49	827,300	1.33		1,320,629	0.42	2,139,350	0.75	
38.	AMORTIZATION EXPENSES	46,075	0.07	43,024	0.07		178,110	0.06	171,087	0.06	
39.	RENTS - OTHER THAN REVENUE EQUIPMENT	604,840	0.87	535,607	0.86		2,513,729	0.80	2,506,230	0.87	
40.	TAXES AND LICENSES	34,800	0.05	98,165	0.15		184,425	0.06	243,085	0.08	
41.	INSURANCE	145,335	0.21	260,819	0.42		565,022	0.18	720,392	0.25	
42.	PROVISION FOR CLAIMS - SELF INSURED PORTION	1,606,105	2.31	1,783,386	2.80		8,065,450	2.58	7,761,278	2.71	
43.	UNCOLLECTIBLE REVENUE	94,620	0.14	272,521	0.44		445,335	0.14	671,949	0.23	
44.	GAINS AND LOSSES ON DISPOSITION OF OPERATING ASSETS	(101,236)	(0.14)	(91,293)	(0.15)		(504,414)	(0.16)	(448,800)	(0.16)	
45.	TOTAL HOUSEHOLD GOODS CARRIER OPERATING EXPENSES	69,413,425	100.02	63,398,345	101.90	9.49	308,567,386	98.81	287,176,621	100.19	7.45
46.	HOUSEHOLD GOODS CARRIER OPERATING INCOME	(15,077)	(0.02)	(1,182,456)	(1.90)		3,714,586	1.19	(534,492)	(0.19)	
47.	NET NON-HOUSEHOLD GOODS CARRIER OPERATING INCOME	-	-	-	-		-	-	-	-	
48.	NET CARRIER OPERATING INCOME	(15,077)	(0.02)	(1,182,456)	(1.90)		3,714,586	1.19	(534,492)	(0.19)	
49.	NET OTHER INCOME (DEDUCTIONS)	740,844	1.07	807,055	1.30		3,230,627	1.03	3,185,927	1.11	
50.	ORDINARY INCOME BEFORE INCOME TAXES	725,767	1.05	(375,401)	(0.60)		6,945,213	2.22	2,651,435	0.92	161.94
51.	INCOME TAXES ON ORDINARY INCOME	327,174	0.47	(178,688)	(0.29)		2,524,319	0.81	757,569	0.26	
52.	ORDINARY INCOME	398,593	0.57	(196,713)	(0.32)		4,420,894	1.42	1,893,866	0.66	133.43
53.	TOTAL EXTRAORDINARY AND PRIOR PERIOD ITEMS	-	-	-	-		-	-	-	-	
54.	NET INCOME (OR LOSS)	398,593	0.57	(196,713)	(0.32)		4,420,894	1.42	1,893,866	0.66	133.43
55.	OPERATING RATIO (LINE 45 / LINE 10)	100.02		101.90			98.81		100.19		

HOUSEHOLD GOODS CARRIERS

LOCAL, STATEWIDE AND LARGE INTERSTATE

REVENUES, EXPENSES, NET INCOME AND OPERATING RATIO
TWELVE MONTHS ENDING DECEMBER 31, 1983
TOTAL HOUSEHOLD GOODS CARRIERS - LOCAL, STATEWIDE AND LARGE INTERSTATE
A CARRIERS INCLUDED

NAME OF CARRIER	CC NO.	PRINCIPAL AREA	REVENUES	EXPENSES	NET OPERATING INCOME (BEFORE INCOME TAXES)	OPERATING RATIO (EXCLUSIVE OF INCOME TAXES) YEAR TO DATE THIS YEAR	LAST YEAR
GREAT SOUTHWEST WHSE./SEATTLE TRANSFER*	3748	SEATTLE-STATEWIDE	$ 213,225	$ 180,646	$ 32,579	84.7	96.4
CONTINENTAL VAN LINES, INC.	2238	WASHINGTON-ALASKA	5,578,396	5,000,723	577,673	89.6	95.9
LILE INTERNATIONAL COMPANIES	12233	WASHINGTON-OREGON	5,542,330	4,990,569	551,761	90.0	94.8
PERINS MOVING & STORAGE COMPANY	908	SEATTLE-STATEWIDE	7,999,040	7,303,167	695,873	91.3	101.3
CITY MOVING SYSTEMS, INC.	428	SEATTLE-STATEWIDE	3,008,901	2,920,722	88,179	97.1	92.8
AVERAGE FOR THE GROUP						98.3	100.0
ALLIED VAN LINES, INC.	5221	NATIONWIDE	300,292,932	296,580,773	3,712,159	98.8	100.3
CARTWRIGHT VAN LINES, INC.	16451	NATIONWIDE	11,949,040	11,946,613	2,427	100.0	98.4
ROAD TRANSPORTATION SERVICES, INC.*	1324	VANCOUVER-PORTLAND	674,640	705,279	(30,639)	104.5	98.3
TOTAL FOR THE GROUP			$335,296,504	$329,668,492	$5,628,012		

REVENUES, EXPENSES AND STATISTICS
TOTAL HOUSEHOLD GOODS CARRIERS - LOCAL, STATEWIDE & LARGE INTERSTATE
8 CARRIERS INCLUDED

FOR THE FOURTH QUARTER AND TWELVE MONTHS
ENDED DECEMBER 31, 1982 AND 1983

	HOUSEHOLD GOODS CARRIER OPERATING INCOME	FIGURES FOR THE QUARTER - THIS YEAR DOLLARS	THIS YEAR PERCENT OF REVENUE	LAST YEAR DOLLARS	LAST YEAR PERCENT OF REVENUE	PERCENT INCREASE (DECREASE)	CUMULATIVE FIGURES - THIS YEAR DOLLARS	THIS YEAR PERCENT OF REVENUE	LAST YEAR DOLLARS	LAST YEAR PERCENT OF REVENUE	PERCENT INCREASE (DECREASE)
	REVENUES:										
1.	MOVING REVENUE - INTERCITY COMMON CARRIER, OWN RIGHTS	59,006,455	78.27	55,542,375	83.21	6.24	278,803,387	83.15	274,294,932	89.63	1.64
2.	MOVING REVENUE - INTERCITY CONTRACT CARRIER, OWN RIGHTS	8,981,888	11.91	5,022,810	7.53	78.82	26,021,536	7.76	5,022,810	1.64	
3.	MOVING REVENUE - LOCAL	2,354,685	3.12	2,187,909	3.28	7.62	9,811,312	2.93	9,282,048	2.71	6.39
4.	MOVING REVENUE - INTERCITY TRANSPORTATION, OTHER MOTOR CARRIER	1,351,608	1.79	836,765	1.25	61.53	5,553,952	1.66	4,193,619	1.37	32.44
5.	CONTAINERS, PACKING AND UNPACKING SERVICE	-	-	-	-		-	-	-	-	
6.	SUPPLEMENTARY TRANSPORTATION SERVICE	263,253	0.35	315,157	0.47	(16.47)	1,012,899	0.30	847,197	0.28	19.51
7.	WAREHOUSE REVENUE	-	-	-	-		-	-	-	-	
8.	COMMISSION REVENUE	659,780	0.88	395,079	0.59	67.00	2,454,991	0.73	1,753,452	0.57	40.01
9.	OTHER OPERATING REVENUE	2,766,160	3.67	2,447,705	3.67	13.01	12,638,827	3.77	11,633,935	3.80	8.64
10.	TOTAL HOUSEHOLD GOODS CARRIER OPERATING REVENUE	75,383,829	100.00	66,747,800	100.00	12.94	335,296,904	100.00	306,027,993	100.00	9.56
	EXPENSES:										
11.	SALARIES	4,817,116	6.39	4,570,116	6.85		17,981,136	5.36	17,504,401	5.72	
12.	OPERATING WAGES - TRANSPORTATION ONLY	989,876	1.31	1,304,849	1.95		5,972,225	1.78	5,475,165	1.79	
13.	PACKER WAGES	-	-	-	-		-	-	-	-	
14.	WAREHOUSE LABOR	-	-	-	-		-	-	-	-	
15.	REPAIR WAGES	45,048	0.06	39,202	0.06		185,378	0.06	150,070	0.05	
16.	COMMISSION AGENT FEES	11,429,448	15.16	9,497,095	13.23		45,774,536	13.65	44,834,778	14.65	
17.	OTHER WAGES	134,928	0.18	74,200	0.11		311,428	0.09	289,771	0.09	
18.	FRINGE BENEFITS	980,708	1.30	857,065	1.28		3,868,451	1.15	3,721,169	1.22	
19.	PAYROLL TAXES	433,767	0.58	340,628	0.51		2,074,004	0.62	1,877,161	0.61	
20.	TRANSPORTATION FUEL AND MOTOR OIL	191,288	0.25	166,498	0.25		640,177	0.19	641,979	0.21	
21.	TIRES AND TUBES	89,630	0.12	105,899	0.16		393,576	0.12	362,154	0.12	
22.	OTHER VEHICLES REPAIR AND SUPPLIES	24,793	0.03	6,945	0.01		53,374	0.02	45,084	0.01	
23.	VEHICLE REPAIR PARTS	7,898	0.01	12,135	0.02		45,162	0.01	42,146	0.01	
24.	REPAIR MATERIALS (OTHER THAN VEHICLE)	870	-	682	-		4,289	-	2,580	-	
25.	PRINTING AND OFFICE SUPPLIES	187,155	0.25	261,546	0.39		704,780	0.21	888,402	0.29	
26.	PACKING AND CRATING MATERIALS, ETC.	-	-	-	-		-	-	-	-	
27.	MISCELLANEOUS SUPPLIES	32,837	0.04	19,853	0.03		102,821	0.03	82,164	0.03	
28.	OUTSIDE SERVICES - VEHICLE REPAIR, ETC.	438,778	0.58	410,686	0.62		1,599,150	0.48	1,566,683	0.51	
29.	OUTSIDE SERVICES - REPAIRS (OTHER THAN VEHICLE)	157,845	0.21	83,719	0.13		383,482	0.12	323,214	0.11	
30.	OTHER OUTSIDE SERVICES	907,553	1.20	(382,566)	(0.57)		3,062,108	0.91	1,461,826	0.48	

REVENUES, EXPENSES AND STATISTICS
TOTAL HOUSEHOLD GOODS CARRIERS - LOCAL, STATEWIDE & LARGE INTERSTATE
8 CARRIERS INCLUDED

FOR THE FOURTH QUARTER AND TWELVE MONTHS
ENDED DECEMBER 31, 1982 AND 1983

		FIGURES FOR THE QUARTER					CUMULATIVE FIGURES				
		THIS YEAR		LAST YEAR			THIS YEAR		LAST YEAR		
		DOLLARS	PERCENT OF REVENUE	DOLLARS	PERCENT OF REVENUE	PERCENT INCREASE (DECREASE)	DOLLARS	PERCENT OF REVENUE	DOLLARS	PERCENT OF REVENUE	PERCENT INCREASE (DECREASE)
	HOUSEHOLD GOODS CARRIER OPERATING INCOME (CONTINUED)										
	EXPENSES: (CONTINUED)										
31.	UTILITIES	128,187	0.17	114,319	0.17		466,965	0.14	486,657	0.15	
32.	COMMUNICATION SERVICES	846,851	1.12	730,034	1.09		3,275,392	0.98	3,064,169	1.00	
33.	PURCHASED LABOR AND TRANSPORTATION	48,778,700	64.71	44,272,980	66.33		226,455,203	67.54	203,313,067	66.44	
34.	TRAVEL EXPENSES - COMPANY DRIVERS, ETC.	43,898	0.06	34,914	0.05		163,081	0.05	154,431	0.05	
35.	TRAVEL & ENTERTAINMENT - SALES, OFFICE & MANAGEMENT PERSONNEL	310,662	0.41	261,039	0.39		1,195,665	0.36	1,045,299	0.34	
36.	GENERAL EXPENSES	856,708	1.14	1,138,646	1.70		2,662,443	0.79	3,128,981	1.02	
37.	DEPRECIATION	461,337	0.61	935,661	1.40		1,784,266	0.53	2,519,398	0.82	
38.	AMORTIZATION EXPENSES	49,961	0.07	44,820	0.07		192,875	0.06	177,833	0.06	
39.	RENTS - OTHER THAN REVENUE EQUIPMENT	682,020	0.90	582,695	0.87		2,715,977	0.81	2,689,867	0.88	
40.	TAXES AND LICENSES	186,485	0.25	218,790	0.33		680,927	0.20	661,378	0.22	
41.	INSURANCE	226,990	0.30	324,983	0.49		876,513	0.26	1,040,680	0.34	
42.	PROVISION FOR CLAIMS - SELF INSURED PORTION	1,657,661	2.20	1,795,746	2.69		8,272,040	2.47	7,981,020	2.61	
43.	UNCOLLECTIBLE REVENUE	93,984	0.12	293,101	0.44		463,902	0.14	747,246	0.24	
44.	GAINS AND LOSSES ON DISPOSITION OF OPERATING ASSETS	(120,777)	(0.16)	(89,862)	(0.13)		(700,830)	(0.21)	(478,287)	(0.16)	
45.	TOTAL HOUSEHOLD GOODS CARRIER OPERATING EXPENSES	75,072,205	99.59	68,024,818	101.91	10.36	329,668,492	98.32	305,960,486	99.98	7.75
46.	HOUSEHOLD GOODS CARRIER OPERATING INCOME	311,624	0.41	(1,277,018)	(1.91)		5,628,012	1.68	67,507	0.02	
47.	NET NON-HOUSEHOLD GOODS CARRIER OPERATING INCOME	(231,582)	(0.31)	(126,106)	(0.19)		(465,508)	(0.14)	(371,948)	(0.12)	
48.	NET CARRIER OPERATING INCOME	80,042	0.11	(1,403,124)	(2.10)		5,162,504	1.54	(304,441)	(0.10)	
49.	NET OTHER INCOME (DEDUCTIONS)	1,252,040	1.66	882,236	1.32		3,821,176	1.14	4,187,973	1.37	
50.	ORDINARY INCOME BEFORE INCOME TAXES	1,332,082	1.77	(520,888)	(0.78)		8,983,680	2.68	3,883,532	1.27	131.33
51.	INCOME TAXES ON ORDINARY INCOME	390,116	0.52	70,525	0.11		2,801,181	0.84	1,322,202	0.43	
52.	ORDINARY INCOME	941,966	1.25	(591,413)	(0.89)		6,182,499	1.84	2,561,330	0.84	141.38
53.	TOTAL EXTRAORDINARY AND PRIOR PERIOD ITEMS	51,639	0.07	-	-		98,052	0.03	5,453	-	
54.	NET INCOME (OR LOSS)	993,605	1.32	(591,413)	(0.89)		6,280,551	1.87	2,566,783	0.84	144.69
55.	OPERATING RATIO (LINE 45 / LINE 10)	99.59		101.91			98.32		99.98		

BULK COMMODITY CARRIERS

REVENUES, EXPENSES, NET INCOME AND OPERATING RATIO
TWELVE MONTHS ENDING DECEMBER 31, 1983
BULK COMMODITY CARRIERS
10 CARRIERS INCLUDED

NAME OF CARRIER	CC NO.	PRINCIPAL AREA	REVENUES	EXPENSES	NET OPERATING INCOME (BEFORE INCOME TAXES)	OPERATING RATIO (EXCLUSIVE OF INCOME TAXES) YEAR TO DATE THIS YEAR	LAST YEAR
INLAND TRANSPORTATION COMPANY, INC.	1135	SEATTLE-WESTERN STATES	$ 6,992,737	$ 6,386,820	$ 605,917	91.3	100.2
MITCHELL TRANSPORT, INC.	18865	EASTERN WASHINGTON-NATIONWIDE	22,440,995	20,688,613	1,752,382	92.2	89.3
MI-COUNTY TRUCKING, INC.	17023	EASTERN WASHINGTON-PACIFIC N.W.-MONTANA	1,770,692	1,662,658	108,034	93.9	91.0
ARROW TRANSPORTATION COMPANY	316	PORTLAND-WESTERN STATES	9,797,516	9,255,692	541,824	94.5	99.1
VIKING TRANSPORTATION, INC.	567	PORTLAND-PACIFIC COAST	14,376,473	13,649,174	727,299	94.9	98.1
QUIMBY TRUCKING, INC.	22046	EASTERN WASHINGTON-OREGON	2,385,781	2,280,729	105,052	95.6	97.2
AVERAGE FOR THE GROUP						96.0	97.1
MATLACK, INC.	22158	NATIONWIDE	171,393,668	165,815,319	5,578,349	96.7	98.2
FEDDERLY-MARION FREIGHT LINES, INC.	3932	SEATTLE-STATEWIDE	1,740,903	1,685,264	55,639	96.8	96.4
J.J.W. TRUCKING, LTD.	5165	SPOKANE-E. WASHINGTON-PACIFIC NORTHWEST	1,312,155	1,272,729	39,426	97.0	108.7
LEE & EASTES TANK LINES, INC.	209	SEATTLE-PACIFIC NORTHWEST	7,032,609	6,915,333	117,276	98.3	99.0
TOTAL FOR THE GROUP			$239,243,529	$229,612,331	$9,631,198		

REVENUES, EXPENSES AND STATISTICS
HULK COMMODITY CARRIERS
10 CARRIERS INCLUDED

FOR THE FOURTH QUARTER AND TWELVE MONTHS
ENDED DECEMBER 31, 1982 AND 1983

	NON-HOUSEHOLD GOODS CARRIER OPERATING INCOME	FIGURES FOR THE QUARTER — THIS YEAR DOLLARS	THIS YEAR PERCENT OF REVENUE	LAST YEAR DOLLARS	LAST YEAR PERCENT OF REVENUE	PERCENT INCREASE (DECREASE)	CUMULATIVE FIGURES — THIS YEAR DOLLARS	THIS YEAR PERCENT OF REVENUE	LAST YEAR DOLLARS	LAST YEAR PERCENT OF REVENUE	PERCENT INCREASE (DECREASE)
	REVENUES:										
1.	FREIGHT REVENUE - INTERCITY - COMMON CARRIER	59,502,834	92.36	46,057,372	92.18	29.19	220,766,390	92.28	209,772,740	92.18	5.24
2.	FREIGHT REVENUE - INTERCITY - CONTRACT CARRIER	1,682,863	2.61	1,200,954	2.40	40.13	6,223,642	2.60	5,929,446	2.60	4.96
3.	FREIGHT REVENUE - INTERCITY - LOCAL CARTAGE	2,353,891	3.65	1,962,789	3.93	19.93	9,065,933	3.79	8,081,199	3.55	12.19
4.	INTERCITY TRANSPORTATION FOR OTHER CLASS I & II CARRIERS	230,300	0.36	171,894	0.34	38.29	864,692	0.36	868,846	0.38	(0.48)
5.	OTHER OPERATING REVENUE	652,792	1.01	572,972	1.15	13.93	2,322,872	0.97	3,004,369	1.32	(22.68)
6.	TOTAL NON-HOUSEHOLD GOODS CARRIER OPERATING REVENUE	64,422,680	100.00	49,965,581	100.00	28.93	239,243,529	100.00	227,656,598	100.00	5.09
	EXPENSES:										
7.	SALARIES - OFFICERS AND SUPERVISORY PERSONNEL	3,316,689	5.15	3,054,233	6.11		12,543,881	5.24	12,513,496	5.50	
8.	SALARIES AND WAGES	16,652,989	25.85	13,614,913	27.25		61,827,922	25.68	61,307,246	26.93	
9.	MISCELLANEOUS PAID TIME OFF	1,221,784	1.90	1,529,326	3.06		5,157,496	2.16	7,194,856	3.16	
10.	OTHER FRINGES	6,811,941	10.57	5,122,999	10.25		24,903,029	10.41	23,818,890	10.46	
11.	OPERATING SUPPLIES AND EXPENSES	12,609,971	19.57	10,491,561	21.00		44,994,864	18.80	44,885,812	19.72	
12.	GENERAL SUPPLIES AND EXPENSES	2,134,912	3.31	1,615,952	3.23		7,411,846	3.10	6,233,046	2.74	
13.	OPERATING TAXES AND LICENSES	5,094,143	4.80	2,117,077	4.24		10,300,639	4.31	8,911,956	3.91	
14.	INSURANCE	842,593	1.31	1,641,102	3.28		5,881,295	2.46	4,405,556	1.94	
15.	COMMUNICATIONS AND UTILITIES	1,373,638	2.13	1,117,182	2.24		4,935,998	2.06	4,583,040	2.00	
16.	DEPRECIATION AND AMORTIZATION	5,185,827	8.05	4,831,661	9.67		19,510,218	8.15	20,183,751	8.87	
17.	REVENUE EQUIPMENT RENTS & PURCHASED TRANSPORTATION	9,264,021	14.38	5,760,991	11.53		33,545,615	14.06	26,823,357	11.78	
18.	BUILDING AND OFFICE EQUIPMENT RENTS	363,141	0.56	353,448	0.71		1,404,811	0.59	1,372,639	0.60	
19.	GAIN OR LOSS ON DISPOSITION OF OPERATING ASSETS - NET	(2,063,498)	(3.20)	(280,340)	(0.56)		(3,576,198)	(1.49)	(1,874,654)	(0.82)	
20.	MISCELLANEOUS EXPENSES	331,438	0.51	38,126	0.08		1,080,519	0.45	784,131	0.34	
21.	TOTAL NON-HOUSEHOLD GOODS CARRIER OPERATING EXPENSES	61,139,589	94.90	51,008,181	102.09	19.86	229,612,331	95.97	221,103,122	97.12	3.85
22.	NET NON-HOUSEHOLD GOODS CARRIER OPERATING INCOME	3,283,091	5.10	(1,042,600)	(2.09)		9,631,198	4.03	6,553,476	2.88	46.96
23.	HOUSEHOLD GOODS CARRIER OPERATING INCOME	-	-	-	-		-	-	-	-	
24.	NET CARRIER OPERATING INCOME	3,283,091	5.10	(1,042,600)	(2.09)		9,631,198	4.03	6,553,476	2.88	46.96
25.	NET OTHER INCOME (DEDUCTIONS)	(1,822,713)	(2.83)	(2,741,740)	(5.49)		(6,349,877)	(2.65)	(7,658,210)	(3.36)	
26.	ORDINARY INCOME BEFORE INCOME TAXES	1,460,378	2.27	(3,784,340)	(7.57)		3,282,321	1.37	(1,104,734)	(0.48)	
27.	INCOME TAXES ON ORDINARY INCOME	744,299	1.16	(1,420,886)	(2.84)		980,969	0.41	286,543	0.13	
28.	ORDINARY INCOME	716,079	1.11	(2,363,454)	(4.73)		2,301,352	0.96	(1,391,277)	(0.61)	
29.	TOTAL EXTRAORDINARY AND PRIOR PERIOD ITEMS	-	-	-	-		-	-	-	-	
30.	NET INCOME (OR LOSS)	716,079	1.11	(2,363,454)	(4.73)		2,301,352	0.96	(1,391,277)	(0.61)	
31.	OPERATING RATIO (LINE 21 / LINE 6)	94.90		102.09			95.97		97.12		

AGRICULTURAL & ALLIED PRODUCTS CARRIERS

REVENUES, EXPENSES, NET INCOME AND OPERATING RATIO
TWELVE MONTHS ENDING DECEMBER 31, 1983
AGRICULTURAL AND ALLIED PRODUCTS CARRIERS
6 CARRIERS INCLUDED

NAME OF CARRIER	CC NO.	PRINCIPAL AREA	REVENUES	EXPENSES	NET OPERATING INCOME (BEFORE INCOME TAXES)	OPERATING RATIO (EXCLUSIVE OF INCOME TAXES) YEAR TO DATE THIS YEAR	LAST YEAR
LEONARDO TRUCK LINES, INC.	1109	EASTERN WASHINGTON-WESTERN STATES	$ 5,900,490	$ 5,453,656	$446,834	92.4	92.5
AVERAGE FOR THE GROUP						96.8	96.6
MUMM TRUCKING, INC.	11426	BREWSTER-E. WASHINGTON	1,507,530	1,467,205	40,325	97.3	97.6
SKAGIT VALLEY TRUCKING COMPANY, INC.	1997	WESTERN WASHINGTON	2,754,515	2,691,106	63,409	97.7	98.2
RAINIER TRUCKING, INC.	6087	YAKIMA-EASTERN WASHINGTON	3,728,995	3,665,059	63,936	98.3	97.9
LUIST TRUCK LINES, INC.	9514	OREGON-WESTERN STATES	1,944,172	1,943,191	981	99.9	100.1
NELLO PISTORESI & SONS, INC.	9129	TOPPENISH-EASTERN WASHINGTON	3,050,581	3,052,959	(2,378)	100.1	97.1
TOTAL FOR THE GROUP			$18,886,283	$18,273,176	$613,107		

REVENUES, EXPENSES AND STATISTICS
AGRICULTURAL & ALLIED PRODUCTS CARRIERS
6 CARRIERS INCLUDED

FOR THE FOURTH QUARTER AND TWELVE MONTHS
ENDED DECEMBER 31, 1982 AND 1983

		FIGURES FOR THE QUARTER					CUMULATIVE FIGURES				
		THIS YEAR		LAST YEAR			THIS YEAR		LAST YEAR		
	NON-HOUSEHOLD GOODS CARRIER OPERATING INCOME	DOLLARS	PERCENT OF REVENUE	DOLLARS	PERCENT OF REVENUE	PERCENT INCREASE (DECREASE)	DOLLARS	PERCENT OF REVENUE	DOLLARS	PERCENT OF REVENUE	PERCENT INCREASE (DECREASE)
	REVENUES:										
1.	FREIGHT REVENUE - INTERCITY - COMMON CARRIER	4,953,578	100.50	5,219,934	99.60	(5.10)	18,861,600	99.87	18,928,849	99.56	(0.33)
2.	FREIGHT REVENUE - INTERCITY - CONTRACT CARRIER	-	-	-	-		-	-	-	-	
3.	FREIGHT REVENUE - INTERCITY - LOCAL CARTAGE	-	-	-	-		-	-	-	-	
4.	INTERCITY TRANSPORTATION FOR OTHER CLASS I & II CARRIERS	-	-	-	-		-	-	-	-	
5.	OTHER OPERATING REVENUE	(24,614)	(0.50)	20,714	0.40		24,683	0.13	80,227	0.44	(70.69)
6.	TOTAL NON-HOUSEHOLD GOODS CARRIER OPERATING REVENUE	4,928,964	100.00	5,240,648	100.00	(5.95)	18,886,283	100.00	19,009,076	100.00	(0.64)
	EXPENSES:										
7.	SALARIES - OFFICERS AND SUPERVISORY PERSONNEL	232,237	4.71	122,485	2.34		551,382	2.92	558,257	2.94	
8.	SALARIES AND WAGES	1,282,084	25.20	1,194,025	22.78		4,680,479	24.78	4,368,200	22.98	
9.	MISCELLANEOUS PAID TIME OFF	20,782	0.42	53,222	0.85		93,068	0.49	89,385	0.47	
10.	OTHER FRINGES	336,096	6.82	409,948	7.82		1,340,512	7.10	1,333,637	7.02	
11.	OPERATING SUPPLIES AND EXPENSES	1,774,602	36.00	1,971,148	37.61		6,879,529	38.31	6,669,758	35.09	
12.	GENERAL SUPPLIES AND EXPENSES	122,733	2.49	101,577	1.93		414,682	2.20	360,770	1.90	
13.	OPERATING TAXES AND LICENSES	624,608	12.67	499,164	9.52		1,355,385	7.17	1,342,377	7.06	
14.	INSURANCE	218,606	4.44	118,890	2.27		500,951	2.65	426,150	2.24	
15.	COMMUNICATIONS AND UTILITIES	62,363	1.27	58,028	1.11		203,445	1.08	205,077	1.08	
16.	DEPRECIATION AND AMORTIZATION	332,205	6.74	383,561	7.32		1,092,707	5.79	1,122,407	5.90	
17.	REVENUE EQUIPMENT RENTS & PURCHASED TRANSPORTATION	424,440	8.61	658,830	12.57		1,269,875	6.72	1,581,398	8.32	
18.	BUILDING AND OFFICE EQUIPMENT RENTS	161,910	3.28	111,250	2.12		203,283	1.08	175,019	0.92	
19.	GAIN OR LOSS ON DISPOSITION OF OPERATING ASSETS - NET	(2,590)	(0.05)	9,424	0.18		(31,928)	(0.17)	(7,595)	(0.04)	
20.	MISCELLANEOUS EXPENSES	34,287	0.70	57,734	1.10		121,150	0.64	141,809	0.75	
21.	TOTAL NON-HOUSEHOLD GOODS CARRIER OPERATING EXPENSES	5,584,363	113.30	5,729,091	109.32	(2.53)	18,273,176	96.75	18,366,645	96.62	(0.51)
22.	NET NON-HOUSEHOLD GOODS CARRIER OPERATING INCOME	(655,399)	(13.30)	(488,443)	(9.32)		613,107	3.25	642,431	3.38	(4.56)
23.	HOUSEHOLD GOODS CARRIER OPERATING INCOME	-	-	-	-		-	-	-	-	
24.	NET CARRIER OPERATING INCOME	(655,399)	(13.30)	(488,443)	(9.32)		613,107	3.25	642,431	3.38	(4.56)
25.	NET OTHER INCOME (DEDUCTIONS)	(75,107)	(1.52)	(49,553)	(0.94)		(20,281)	(0.13)	(73,910)	(0.39)	
26.	ORDINARY INCOME BEFORE INCOME TAXES	(730,506)	(14.82)	(537,996)	(11.26)		588,826	3.12	568,521	2.99	3.57
27.	INCOME TAXES ON ORDINARY INCOME	(46,379)	(0.94)	(11,695)	(0.22)		8,369	0.02	4,305	0.02	
28.	ORDINARY INCOME	(684,127)	(13.88)	(526,301)	(11.04)		580,457	3.09	564,216	2.97	3.59
29.	TOTAL EXTRAORDINARY AND PRIOR PERIOD ITEMS	-	-	-	-		-	-	-	-	
30.	NET INCOME (OR LOSS)	(684,127)	(13.88)	(526,301)	(11.04)		580,457	3.09	564,216	2.97	3.59
31.	OPERATING RATIO (LINE 21 / LINE 6)	113.30		109.32			96.75		96.62		

HEAVY MACHINERY, BUILDING MATERIALS

AND FOREST PRODUCTS CARRIERS

REVENUES, EXPENSES, NET INCOME AND OPERATING RATIO
TWELVE MONTHS ENDING DECEMBER 31, 1983
HEAVY MACHINERY, BUILDING MATERIALS AND FOREST PRODUCTS CARRIERS
22 CARRIERS INCLUDED

NAME OF CARRIER	CC NO.	PRINCIPAL AREA	REVENUES	EXPENSES	NET OPERATING INCOME (BEFORE INCOME TAXES)	OPERATING RATIO (EXCLUSIVE OF INCOME TAXES) YEAR TO DATE THIS YEAR	OPERATING RATIO (EXCLUSIVE OF INCOME TAXES) YEAR TO DATE LAST YEAR
INTERSTATE HEAVY HAULING, INC.	2391	PORTLAND-WESTERN STATES	$ 3,465,373	$ 2,704,619	$ 760,754	78.0	87.6
COLUMBIA PACIFIC TRANSPORTATION COMPANY	2885	TRI-CITIES-E. WASHINGTON-PACIFIC NORTHWEST	1,127,420	984,486	142,934	87.3	99.3
MERCER TRUCKING, INC.	2317	EASTERN WASHINGTON-PACIFIC NORTHWEST	3,365,750	3,056,033	309,717	90.8	91.0
ATLAS TRUCKING, INC.	7796	OLYMPIC PENINSULA	3,322,486	3,083,930	238,556	92.8	88.6
MAREK TRUCK SERVICE, INC.	21987	IDAHO-WESTERN & ROCKY MOUNTAIN STATES	1,852,331	1,730,672	121,659	93.4	96.3
STORES/SOUND DELIVERY SERVICE, INC.	5452	SEATTLE-PACIFIC NORTHWEST	1,872,031	1,753,663	118,368	93.7	103.7
Z-LIGHT LOGGING COMPANY, INC.	14832	YAKIMA-EASTERN WASHINGTON	1,533,072	1,439,881	93,191	93.9	97.4
MELLUM TRUCK EXPRESS INC.	3016	OREGON-PACIFIC N.W.-BRITISH COLUMBIA	3,981,989	3,806,800	175,149	95.6	94.7
AVERAGE FOR THE GROUP						97.7	99.0
PUGET SOUND TRUCK LINES, INC.	4886	WESTERN WASHINGTON-OREGON	14,623,888	14,317,955	305,929	97.9	98.5
DAVIDSON & WELL/HAND TRUCKING	21850	OLYMPIC PENINSULA	1,468,964	1,448,793	20,171	98.4	98.1
WESTERN TRANSPORT CRANE & RIGGING	9162	MONTANA & WESTERN STATES	3,981,099	3,915,589	65,510	98.4	102.1
SYSTEM TRANSPORT, INC.	15727	SPOKANE-WESTERN & CENTRAL STATES	8,564,099	8,452,663	111,836	98.7	100.6
WEIRO HAULING, INC.	5475	SEATTLE-PACIFIC NORTHWEST-MONTANA	8,745,483	8,687,083	58,400	98.8	98.8
LEMMONS,DON / INTERSTATE WOOD PRODUCTS	20990	KELSO-WASHINGTON-OREGON	2,021,399	1,998,292	23,107	98.9	93.4
WOOD BY-PRODUCTS, INC.	455	IDAHO-PACIFIC NORTHWEST	5,151,116	5,101,295	49,821	99.0	100.7
ZIPPEL TRANSPORT, INC.	15993	IDAHO-WESTERN STATES	2,381,951	2,369,208	12,743	99.5	99.8
E.G. PETERSON, INC.	10585	ABERDEEN-WESTERN WASHINGTON	4,214,489	4,224,361	(9,872)	100.2	106.6
WASHINGTON TRUCKING, INC.	5811	EVERETT-WESTERN STATES-BRITISH COLUMBIA	1,234,491	1,238,971	(4,480)	100.4	99.3
WILHELM TRUCKING COMPANY	2480	PORTLAND-PACIFIC NORTHWEST	3,942,568	4,196,295	(253,727)	106.4	109.9
MORGAN TRUCKING, INC.	23562	SHELTON-WESTERN WASHINGTON	2,262,608	2,424,504	(161,896)	107.2	95.3
NIX TRANSPORTATION, INC.	12472	OREGON-WESTERN STATES	1,204,380	1,351,399	(147,019)	112.2	113.9
ASBURY TRANSPORTATION COMPANY	6935	CALIFORNIA-PACIFIC COAST	802,870	1,037,802	(234,932)	129.3	98.9
TOTAL FOR THE GROUP			$77,120,211	$75,320,304	$1,799,907		

REVENUES, EXPENSES AND STATISTICS
HEAVY MACHINERY, BUILDING MATERIALS & FOREST PRODUCTS
22 CARRIERS INCLUDED

FOR THE FOURTH QUARTER AND TWELVE MONTHS
ENDED DECEMBER 31, 1982 AND 1983

		FIGURES FOR THE QUARTER					CUMULATIVE FIGURES				
		THIS YEAR		LAST YEAR			THIS YEAR		LAST YEAR		
	NON-HOUSEHOLD GOODS CARRIER OPERATING INCOME	DOLLARS	PERCENT OF REVENUE	DOLLARS	PERCENT OF REVENUE	PERCENT INCREASE (DECREASE)	DOLLARS	PERCENT OF REVENUE	DOLLARS	PERCENT OF REVENUE	PERCENT INCREASE (DECREASE)
	REVENUES:										
1.	FREIGHT REVENUE - INTERCITY - COMMON CARRIER	13,679,388	73.52	12,020,554	70.19	13.80	57,819,300	74.97	52,977,295	70.06	9.14
2.	FREIGHT REVENUE - INTERCITY - CONTRACT CARRIER	1,697,526	9.12	1,868,867	10.89	(8.97)	7,144,946	9.26	8,308,301	10.99	(14.00)
3.	FREIGHT REVENUE - INTERCITY - LOCAL CARTAGE	1,728,819	9.29	1,582,368	9.24	9.26	6,614,688	8.58	6,586,820	8.71	0.42
4.	INTERCITY TRANSPORTATION FOR OTHER CLASS I & II CARRIERS	838,376	4.51	641,075	3.74	30.78	3,058,954	3.97	3,260,459	4.31	(6.18)
5.	OTHER OPERATING REVENUE	662,578	3.56	1,016,914	5.94	(34.86)	2,482,423	3.22	4,487,859	5.93	(44.68)
6.	TOTAL NON-HOUSEHOLD GOODS CARRIER OPERATING REVENUE	18,606,687	100.00	17,125,778	100.00	8.65	77,120,211	100.00	75,620,774	100.00	1.98
	EXPENSES:										
7.	SALARIES - OFFICERS AND SUPERVISORY PERSONNEL	1,208,739	6.50	1,046,669	6.11		3,958,557	5.13	3,947,541	5.22	
8.	SALARIES AND WAGES	4,900,170	26.34	4,424,661	25.84		19,395,461	25.15	19,172,185	25.35	
9.	MISCELLANEOUS PAID TIME OFF	177,317	0.95	172,621	1.01		952,454	1.23	1,147,776	1.52	
10.	OTHER FRINGES	1,710,339	9.19	1,505,123	8.79		6,318,799	8.19	5,538,346	7.46	
11.	OPERATING SUPPLIES AND EXPENSES	4,368,648	23.48	3,950,941	23.17		17,120,101	22.20	16,244,518	21.48	
12.	GENERAL SUPPLIES AND EXPENSES	588,588	3.16	498,613	2.91		2,145,554	2.78	2,117,344	2.80	
13.	OPERATING TAXES AND LICENSES	1,061,880	5.71	988,989	5.77		4,190,282	5.43	3,834,508	5.07	
14.	INSURANCE	365,338	1.95	345,920	2.02		1,458,343	1.89	1,467,463	1.94	
15.	COMMUNICATIONS AND UTILITIES	234,751	1.26	230,281	1.34		869,037	1.13	914,091	1.21	
16.	DEPRECIATION AND AMORTIZATION	857,071	4.61	804,123	4.70		3,243,567	4.21	3,208,881	4.24	
17.	REVENUE EQUIPMENT RENTS & PURCHASED TRANSPORTATION	3,519,858	17.48	3,284,583	19.18		14,301,233	18.54	15,810,925	20.91	
18.	BUILDING AND OFFICE EQUIPMENT RENTS	227,002	1.22	204,614	1.19		809,202	1.05	754,153	1.00	
19.	GAIN OR LOSS ON DISPOSITION OF OPERATING ASSETS - NET	(151,421)	(0.81)	(171)	-		(332,120)	(0.43)	(383,020)	(0.51)	
20.	MISCELLANEOUS EXPENSES	193,502	1.04	286,484	1.67		888,755	1.15	1,012,024	1.34	
21.	TOTAL NON-HOUSEHOLD GOODS CARRIER OPERATING EXPENSES	19,059,778	102.44	17,743,451	103.61	7.42	75,320,304	97.67	74,886,275	99.03	0.58
22.	NET NON-HOUSEHOLD GOODS CARRIER OPERATING INCOME	(453,291)	(2.44)	(617,673)	(3.61)		1,799,907	2.33	734,499	0.97	145.05
23.	HOUSEHOLD GOODS CARRIER OPERATING INCOME	-	-	-	-		-	-	-	-	
24.	NET CARRIER OPERATING INCOME	(453,291)	(2.44)	(617,673)	(3.61)		1,799,907	2.33	734,499	0.97	145.05
25.	NET OTHER INCOME (DEDUCTIONS)	530,165	2.85	875,427	5.11		1,347,043	1.75	1,045,819	1.38	
26.	ORDINARY INCOME BEFORE INCOME TAXES	76,874	0.41	257,754	1.51	(70.17)	3,146,950	4.08	1,780,318	2.35	76.76
27.	INCOME TAXES ON ORDINARY INCOME	57,742	0.31	(226,747)	(1.32)		703,500	0.91	144,366	0.19	
28.	ORDINARY INCOME	19,132	0.10	484,501	2.83	(96.05)	2,443,450	3.17	1,635,952	2.16	49.36
29.	TOTAL EXTRAORDINARY AND PRIOR PERIOD ITEMS	(1,798,148)	(9.66)	-	-		(1,531,139)	(1.98)	(146,092)	(0.19)	
30.	NET INCOME (OR LOSS)	(1,779,016)	(9.56)	484,501	2.83		912,311	1.18	1,489,860	1.97	(38.76)
31.	OPERATING RATIO (LINE 21 / LINE 6)	102.44		103.61			97.67		99.03		

REFRIGERATED PRODUCTS CARRIERS

REVENUES, EXPENSES, NET INCOME AND OPERATING RATIO
TWELVE MONTHS ENDING DECEMBER 31, 1983
REFRIGERATED PRODUCTS CARRIERS
8 CARRIERS INCLUDED

NAME OF CARRIER	CC NO.	PRINCIPAL AREA	REVENUES	EXPENSES	NET OPERATING INCOME (BEFORE INCOME TAXES)	OPERATING RATIO (EXCLUSIVE OF INCOME TAXES) YEAR TO DATE THIS YEAR	LAST YEAR
INCO EXPRESS, INC.	16270	SEATTLE-WESTERN STATES	$11,488,169	$10,918,539	$ 889,630	92.5	91.4
PROVISIONERS FROZEN EXPRESS, INC.	2144	WESTERN STATES & BRITISH COLUMBIA	3,688,367	3,477,140	211,227	94.3	98.2
AVERAGE FOR THE GROUP						98.9	98.7
PARKER REFRIGERATED SERVICE, INC.	17113	SEATTLE-WESTERN & ROCKY MOUNTAIN STATES	14,801,285	14,247,218	554,067	96.3	96.8
DI PIETRO TRUCKING COMPANY	15923	SEATTLE-WESTERN STATES	3,105,054	3,060,778	44,276	98.6	96.5
TOTAL FOR THE GROUP			$33,398,875	$31,699,675	$1,699,200		

REVENUES, EXPENSES AND STATISTICS
REFRIGERATED PRODUCTS C ARRIERS
4 CARRIERS INCLUDED

FOR THE FOURTH QUARTER AND TWELVE MONTHS
ENDED DECEMBER 31, 1982 AND 1981

		FIGURES FOR THE QUARTER					CUMULATIVE FIGURES				
		THIS YEAR		LAST YEAR			THIS YEAR		LAST YEAR		
	NON-HOUSEHOLD GOODS CARRIER OPERATING INCOME	DOLLARS	PERCENT OF REVENUE	DOLLARS	PERCENT OF REVENUE	PERCENT INCREASE (DECREASE)	DOLLARS	PERCENT OF REVENUE	DOLLARS	PERCENT OF REVENUE	PERCENT INCREASE (DECREASE)
	REVENUES:										
1.	FREIGHT REVENUE - INTERCITY - COMMON CARRIER	8,364,411	98.87	8,000,256	99.08	4.55	33,035,299	98.91	31,782,482	99.07	3.94
2.	FREIGHT REVENUE - INTERCITY - CONTRACT CARRIER	-	-	-	-		-	-	-	-	
3.	FREIGHT REVENUE - INTERCITY - LOCAL CARTAGE	-	-	-	-		-	-	-	-	
4.	INTERCITY TRANSPORTATION FOR OTHER CLASS I & II CARRIERS	6,952	0.08	1,818	0.02		13,387	0.04	7,611	0.02	75.89
5.	OTHER OPERATING REVENUE	88,899	1.05	72,094	0.89	23.31	350,189	1.05	291,934	0.91	19.95
6.	TOTAL NON-HOUSEHOLD GOODS CARRIER OPERATING REVENUE	8,460,262	100.00	8,074,168	100.00	4.78	33,398,875	100.00	32,081,987	100.00	4.10
	EXPENSES:										
7.	SALARIES - OFFICERS AND SUPERVISORY PERSONNEL	245,499	2.88	165,071	2.04		755,890	2.26	630,339	1.99	
8.	SALARIES AND WAGES	1,515,251	17.91	1,234,525	15.29		5,458,932	16.28	4,674,673	14.57	
9.	MISCELLANEOUS PAID TIME OFF	22,429	0.27	25,169	0.31		88,353	0.25	84,702	0.26	
10.	OTHER FRINGES	407,112	4.81	317,572	3.93		1,583,016	4.62	1,240,157	3.87	
11.	OPERATING SUPPLIES AND EXPENSES	1,956,742	23.15	1,810,578	22.42		6,962,872	20.85	7,320,197	22.82	
12.	GENERAL SUPPLIES AND EXPENSES	148,990	1.76	110,134	1.36		437,475	1.31	390,059	1.22	
13.	OPERATING TAXES AND LICENSES	390,500	4.62	309,425	3.83		1,297,056	3.88	1,064,394	3.32	
14.	INSURANCE	224,896	2.66	189,256	2.34		799,625	2.39	782,937	2.44	
15.	COMMUNICATIONS AND UTILITIES	117,895	1.39	98,212	1.22		415,513	1.25	375,941	1.17	
16.	DEPRECIATION AND AMORTIZATION	422,281	4.99	370,219	4.59		1,455,528	4.30	1,117,086	3.48	
17.	REVENUE EQUIPMENT RENTS & PURCHASED TRANSPORTATION	2,889,246	33.91	5,018,704	37.59		12,224,112	35.60	12,487,137	38.92	
18.	BUILDING AND OFFICE EQUIPMENT RENTS	59,552	0.70	56,651	0.70		232,659	0.70	232,171	0.72	
19.	GAIN OR LOSS ON DISPOSITION OF OPERATING ASSETS - NET	(30,575)	(0.36)	(15,916)	(0.20)		(123,502)	(0.37)	(152,028)	(0.47)	
20.	MISCELLANEOUS EXPENSES	77,989	0.92	52,616	0.65		195,151	0.58	135,649	0.42	
21.	TOTAL NON-HOUSEHOLD GOODS CARRIER OPERATING EXPENSES	8,427,729	99.62	7,742,226	95.89	8.85	31,698,875	94.91	30,392,414	94.73	4.30
22.	NET NON-HOUSEHOLD GOODS CARRIER OPERATING INCOME	32,533	0.38	331,942	4.11	(90.20)	1,699,200	5.09	1,689,573	5.27	0.57
23.	HOUSEHOLD GOODS CARRIER OPERATING INCOME	-	-	-	-		-	-	-	-	
24.	NET CARRIER OPERATING INCOME	32,533	0.38	331,942	4.11	(90.20)	1,699,200	5.09	1,689,573	5.27	0.57
25.	NET OTHER INCOME (DEDUCTIONS)	(39,321)	(0.46)	(44,316)	(0.55)		(11,510)	(0.03)	91,310	0.28	
26.	ORDINARY INCOME BEFORE INCOME TAXES	(6,788)	(0.08)	287,626	3.56		1,687,690	5.05	1,780,883	5.55	(5.23)
27.	INCOME TAXES ON ORDINARY INCOME	19,938	0.24	(526,829)	(6.52)		73,900	0.22	(451,165)	(1.41)	
28.	ORDINARY INCOME	(26,726)	(0.31)	814,455	10.08		1,613,790	4.83	2,232,048	6.96	(27.70)
29.	TOTAL EXTRAORDINARY AND PRIOR PERIOD ITEMS	-	-	-	-		-	-	-	-	
30.	NET INCOME (OR LOSS)	(26,726)	(0.31)	813,455	10.04		1,613,790	4.83	2,232,048	6.96	(27.70)
31.	OPERATING RATIO (LINE 21 / LINE 6)	99.62		95.89			94.91		94.73		

MISCELLANEOUS COMMODITY CARRIERS

REVENUES, EXPENSES AND STATISTICS
MISCELLANEOUS COMMODITY CARRIERS
TWELVE MONTHS ENDED DECEMBER 31, 1982 AND 1983
13 CARRIERS INCLUDED

	NON-HOUSEHOLD GOODS CARRIER OPERATING INCOME	CC-5154 GORDON EAST FREIGHT INC. THIS YEAR	CC-5154 GORDON EAST FREIGHT INC. LAST YEAR	CC-7022 TRANSPORT STG. & DISTRIB. THIS YEAR	CC-7022 TRANSPORT STG. & DISTRIB. LAST YEAR	CC-9663 PUROLATOR COURIER CORP.* THIS YEAR	CC-9663 PUROLATOR COURIER CORP.* LAST YEAR	CC-10178 CONVOY COMPANY THIS YEAR	CC-10178 CONVOY COMPANY LAST YEAR
	REVENUES:								
1.	FREIGHT REVENUE - INTERCITY - COMMON CARRIER	7,982,744	10,050,375	1,363,010	2,119,933	-	-	23,079,113	22,192,446
2.	FREIGHT REVENUE - INTERCITY - CONTRACT CARRIER	-	-	7,594,379	2,241,561	-	-	7,843,369	3,184,703
3.	FREIGHT REVENUE - INTERCITY - LOCAL CARTAGE	247,748	216,939	348,535	235,342	4,444,146	4,388,823	6,650,100	5,668,295
4.	INTERCITY TRANSPORTATION FOR OTHER CLASS I & II CARRIERS	-	-	-	-	-	-	866,252	781,148
5.	OTHER OPERATING REVENUE	-	-	259,383	154,638	-	-	1,404,019	1,073,270
6.	TOTAL NON-HOUSEHOLD GOODS CARRIER OPERATING REVENUE	8,190,492	10,267,314	9,565,306	4,751,514	4,444,146	4,388,823	39,842,853	32,899,862
	EXPENSES:								
7.	SALARIES - OFFICERS AND SUPERVISORY PERSONNEL	240,800	270,200	693,555	497,464	126,888	145,653	1,730,178	1,599,142
8.	SALARIES AND WAGES	2,062,438	2,066,632	2,809,846	1,530,355	2,130,597	1,960,027	14,015,115	11,516,762
9.	MISCELLANEOUS PAID TIME OFF	-	-	315,370	156,667	206,581	181,457	1,439,203	1,195,172
10.	OTHER FRINGES	430,458	373,631	988,133	507,605	739,652	632,878	4,396,306	3,457,789
11.	OPERATING SUPPLIES AND EXPENSES	1,526,660	1,649,580	1,663,921	887,271	422,198	400,041	6,651,215	6,178,232
12.	GENERAL SUPPLIES AND EXPENSES	69,049	63,065	432,647	261,280	196,232	147,402	1,578,038	1,360,673
13.	OPERATING TAXES AND LICENSES	605,219	521,582	380,948	193,413	71,776	69,333	1,787,960	1,305,442
14.	INSURANCE	118,779	93,506	442,953	301,872	79,470	71,187	1,899,163	1,262,514
15.	COMMUNICATIONS AND UTILITIES	97,287	68,755	111,998	66,236	54,541	48,119	560,256	489,769
16.	DEPRECIATION AND AMORTIZATION	496,932	595,455	679,571	353,781	196,262	155,142	1,477,997	1,368,920
17.	REVENUE EQUIPMENT RENTS & PURCHASED TRANSPORTATION	2,824,439	4,366,479	54,354	122,690	103,239	138,370	3,036,081	2,331,920
18.	BUILDING AND OFFICE EQUIPMENT RENTS	173,915	166,952	79,832	73,981	88,888	85,865	566,927	521,245
19.	GAIN OR LOSS ON DISPOSITION OF OPERATING ASSETS - NET	(195,117)	(68,893)	879	(5,983)	(15,315)	(15,150)	(24,268)	(26,089)
20.	MISCELLANEOUS EXPENSES	-	13,594	57,718	30,208	240,525	274,437	831,579	596,350
21.	TOTAL NON-HOUSEHOLD GOODS CARRIER OPERATING EXPENSES	8,450,859	10,220,538	8,691,715	5,016,880	4,674,686	4,338,761	39,905,750	33,157,841
22.	NET NON-HOUSEHOLD GOODS CARRIER OPERATING INCOME	(260,367)	46,776	873,591	(265,366)	(235,540)	50,062	(62,897)	(257,979)
23.	HOUSEHOLD GOODS CARRIER OPERATING INCOME	-	-	-	-	-	-	-	-
24.	NET CARRIER OPERATING INCOME	(260,367)	46,776	873,591	(265,366)	(235,540)	50,062	(62,897)	(257,979)
25.	NET OTHER INCOME (DEDUCTIONS)	260,670	91,546	(196,257)	(119,113)	1,459	2,834	(565,048)	(344,733)
26.	ORDINARY INCOME BEFORE INCOME TAXES	303	138,322	677,334	(384,479)	(233,581)	56,896	(627,945)	(602,712)
27.	INCOME TAXES ON ORDINARY INCOME	-	17,935	76,093	-	(102,820)	25,034	-	(150,032)
28.	ORDINARY INCOME	303	120,387	601,241	(384,479)	(130,761)	31,862	(627,945)	(452,680)
29.	TOTAL EXTRAORDINARY AND PRIOR PERIOD ITEMS	-	-	(4,142)	-	-	-	607,469	625,673
30.	NET INCOME (OR LOSS)	303	120,387	597,099	(384,479)	(130,761)	31,862	(20,476)	172,993
31.	OPERATING RATIO (LINE 21 / LINE 6)	103.2	99.5	90.9	105.6	105.3	98.8	100.2	100.8
32.	PRINCIPAL AREA	TACOMA-PACIFIC COAST		WESTERN STATES		*, WASHINGTON & SPOKANE PARCEL DELIVERY *STATE OF WASHINGTON OPERATIONS ONLY		WESTERN STATES	
33.	PRINCIPAL COMMODITY	BEER-WINE-FOODSTUFFS		MOTOR VEHICLES				MOTOR VEHICLES	

REVENUES, EXPENSES AND STATISTICS
MISCELLANEOUS COMMODITY CARRIERS
TWELVE MONTHS ENDED DECEMBER 31, 1982 AND 1981
13 CARRIERS INCLUDED

		CC-16295 UNITED PARCEL SERVICE, INC		CC-19619 SELLAND AUTO TRANSPORT, IN		CC-20413 LIVESTOCK TRANSPORT., IN		CC-20807 DUDLEY BOAT & TRLR., INC.	
	NON-HOUSEHOLD GOODS CARRIER OPERATING INCOME	THIS YEAR	LAST YEAR	THIS YEAR	LAST YEAR	THIS YEAR	LAST YEAR	THIS YEAR	LAST YEAR
	REVENUES:								
1.	FREIGHT REVENUE - INTERCITY - COMMON CARRIER	3,991,354,705	3,501,783,358	2,504,450	1,961,190	1,634,234	1,620,578	1,038,540	990,784
2.	FREIGHT REVENUE - INTERCITY - CONTRACT CARRIER	-	-	-	-	-	-	-	-
3.	FREIGHT REVENUE - INTERCITY - LOCAL CARTAGE	-	-	-	-	-	-	-	-
4.	INTERCITY TRANSPORTATION FOR OTHER CLASS I & II CARRIERS	-	-	-	-	-	-	-	-
5.	OTHER OPERATING REVENUE	126,337	145,421	-	7,300	-	-	-	-
6.	TOTAL NON-HOUSEHOLD GOODS CARRIER OPERATING REVENUE	3,991,481,042	3,501,928,779	2,504,450	1,968,490	1,634,234	1,620,578	1,038,540	990,784
	EXPENSES:								
7.	SALARIES - OFFICERS AND SUPERVISORY PERSONNEL	412,699,366	369,524,837	151,000	158,000	80,050	78,167	72,694	68,183
8.	SALARIES AND WAGES	1,501,675,525	1,398,667,594	659,864	507,579	341,199	331,787	315,205	295,347
9.	MISCELLANEOUS PAID TIME OFF	181,826,691	179,749,411	-	-	12,707	11,383	5,930	4,761
10.	OTHER FRINGES	493,263,645	410,761,779	170,042	131,832	81,609	68,222	41,188	33,911
11.	OPERATING SUPPLIES AND EXPENSES	280,893,025	274,335,046	478,171	333,381	511,007	515,516	315,989	336,793
12.	GENERAL SUPPLIES AND EXPENSES	88,406,911	79,217,985	98,419	80,077	32,719	31,637	60,906	35,970
13.	OPERATING TAXES AND LICENSES	49,852,252	41,150,146	51,193	65,732	86,174	76,413	83,824	76,072
14.	INSURANCE	52,559,360	45,397,556	62,438	70,898	69,681	67,755	53,971	44,434
15.	COMMUNICATIONS AND UTILITIES	51,018,175	46,338,048	28,656	28,760	21,159	21,170	42,357	37,991
16.	DEPRECIATION AND AMORTIZATION	62,876,688	57,017,015	123,825	119,568	33,597	41,937	66,176	96,054
17.	REVENUE EQUIPMENT RENTS & PURCHASED TRANSPORTATION	212,529,768	175,466,493	364,688	391,873	288,727	300,509	19,986	30,308
18.	BUILDING AND OFFICE EQUIPMENT RENTS	59,475,202	56,111,737	31,201	26,120	17,785	15,200	74,500	73,228
19.	GAIN OR LOSS ON DISPOSITION OF OPERATING ASSETS - NET	1,612,218	1,585,709	-	(20,396)	-	-	-	(26,353)
20.	MISCELLANEOUS EXPENSES	18,549,689	15,691,023	57,210	24,885	1,185	1,566	18,248	15,387
21.	TOTAL NON-HOUSEHOLD GOODS CARRIER OPERATING EXPENSES	3,467,238,511	3,147,014,339	2,256,723	1,913,765	1,574,559	1,581,232	1,169,938	1,122,046
22.	NET NON-HOUSEHOLD GOODS CARRIER OPERATING INCOME	524,242,531	354,914,440	247,727	54,725	59,675	59,346	(130,398)	(131,262)
23.	HOUSEHOLD GOODS CARRIER OPERATING INCOME	-	-	-	-	-	-	-	-
24.	NET CARRIER OPERATING INCOME	524,242,531	354,914,440	247,727	54,725	59,675	59,346	(130,398)	(131,262)
25.	NET OTHER INCOME (DEDUCTIONS)	560,097	(1,659,224)	(54,765)	(9,054)	2,359	12,923	52,702	103,640
26.	ORDINARY INCOME BEFORE INCOME TAXES	524,802,628	353,255,216	192,962	45,671	59,034	72,269	(77,692)	(27,622)
27.	INCOME TAXES ON ORDINARY INCOME	241,296,391	164,021,800	-	-	-	-	(14,074)	-
28.	ORDINARY INCOME	283,506,237	189,233,416	192,962	45,671	59,034	72,269	(63,618)	(27,622)
29.	TOTAL EXTRAORDINARY AND PRIOR PERIOD ITEMS	-	-	(5,792)	(5,795)	-	-	(290,434)	(29,645)
30.	NET INCOME (OR LOSS)	283,506,237	189,233,416	187,170	39,876	59,034	72,269	(354,052)	(57,267)
31.	OPERATING RATIO (LINE 21 / LINE 6)	86.9	89.9	90.1	97.2	96.4	98.3	112.6	113.2
32.	PRINCIPAL AREA	NATIONWIDE		PACIFIC N.W. & MONTANA		PORTLAND-WESTERN STATES		WASHINGTON-PACIFIC COAST	
33.	PRINCIPAL COMMODITY	PARCEL DELIVERY		MOTOR VEHICLES		LIVESTOCK		BOATS & TRAILERS	

REVENUES, EXPENSES AND STATISTICS
MISCELLANEOUS COMMODITY CARRIERS
TWELVE MONTHS ENDED DECEMBER 31, 1982 AND 1981
13 CARRIERS INCLUDED

		CC-21240 FAWEST FURNITURE TRANSP.		CC-21618 IDA-CAL FREIGHT LINES		CC-21733 MAIL DISPATCH SERVICE, INC		CN-92 SANTRY TRUCKING CO., INC.	
	NON-HOUSEHOLD GOODS CARRIER OPERATING INCOME	THIS YEAR	LAST YEAR	THIS YEAR	LAST YEAR	THIS YEAR	LAST YEAR	THIS YEAR	LAST YEAR
	REVENUES:								
1.	FREIGHT REVENUE - INTERCITY - COMMON CARRIER	1,381,729	1,079,587	11,152,087	11,548,726	2,692,123	2,391,972	2,529,457	2,513,953
2.	FREIGHT REVENUE - INTERCITY - CONTRACT CARRIER	-	-	1,651,851	1,323,092	-	-	5,071,987	6,200,425
3.	FREIGHT REVENUE - INTERCITY - LOCAL CARTAGE	-	-	-	-	-	-	204,806	-
4.	INTERCITY TRANSPORTATION FOR OTHER CLASS I & II CARRIERS	-	-	258,615	117,679	-	-	327,003	-
5.	OTHER OPERATING REVENUE	-	-	-	-	-	-	80,881	-
6.	TOTAL NON-HOUSEHOLD GOODS CARRIER OPERATING REVENUE	1,381,729	1,079,587	13,022,553	12,985,497	2,692,123	2,391,972	8,214,134	8,714,378
	EXPENSES:								
7.	SALARIES - OFFICERS AND SUPERVISORY PERSONNEL	66,865	86,154	642,314	682,116	176,500	319,993	483,767	473,078
8.	SALARIES AND WAGES	106,985	75,490	3,458,828	3,988,532	1,159,112	820,912	2,869,567	3,376,434
9.	MISCELLANEOUS PAID TIME OFF	-	-	97,186	151,222	(1,130)	(664)	214,485	156,341
10.	OTHER FRINGES	24,988	17,085	999,826	1,068,298	249,616	40,748	1,006,380	980,759
11.	OPERATING SUPPLIES AND EXPENSES	218,190	170,166	3,790,601	3,960,704	175,877	154,612	1,895,887	2,108,253
12.	GENERAL SUPPLIES AND EXPENSES	16,901	12,498	298,647	233,855	82,155	125,228	396,914	316,657
13.	OPERATING TAXES AND LICENSES	62,070	88,830	803,306	671,109	52,247	141,826	569,645	492,002
14.	INSURANCE	89,133	73,576	537,949	249,727	29,263	90,007	202,190	67,212
15.	COMMUNICATIONS AND UTILITIES	33,038	24,881	127,348	119,702	35,359	28,828	96,167	76,299
16.	DEPRECIATION AND AMORTIZATION	12,598	18,400	1,591,994	1,526,882	119,119	104,457	538,284	555,106
17.	REVENUE EQUIPMENT RENTS & PURCHASED TRANSPORTATION	724,290	560,725	90,583	75,431	464,381	440,798	143,930	2,408
18.	BUILDING AND OFFICE EQUIPMENT RENTS	20,048	15,673	95,764	76,95[illegible]	51,748	51,829	2,025	-
19.	GAIN OR LOSS ON DISPOSITION OF OPERATING ASSETS - NET	-	-	(32,479)	(32,988)	(19,741)	(12,884)	(56,552)	(208,367)
20.	MISCELLANEOUS EXPENSES	8,254	18,186	205,030	216,179	28,655	23,736	63,052	141,839
21.	TOTAL NON-HOUSEHOLD GOODS CARRIER OPERATING EXPENSES	1,383,348	1,077,264	12,906,825	12,747,721	2,601,156	2,329,006	8,405,741	8,538,021
22.	NET NON-HOUSEHOLD GOODS CARRIER OPERATING INCOME	(1,619)	2,323	115,730	237,776	90,967	62,966	(191,607)	176,357
23.	HOUSEHOLD GOODS CARRIER OPERATING INCOME	-	-	-	-	-	-	-	-
24.	NET CARRIER OPERATING INCOME	(1,619)	2,323	115,730	237,776	90,967	62,966	(191,607)	176,357
25.	NET OTHER INCOME (DEDUCTIONS)	575	(2,502)	(262,849)	(37,985)	(23,061)	(19,251)	160,773	48,067
26.	ORDINARY INCOME BEFORE INCOME TAXES	(1,044)	(179)	(147,119)	199,791	67,906	43,715	(24,834)	222,424
27.	INCOME TAXES ON ORDINARY INCOME	-	-	(91,891)	37,534	12,833	4,210	94,900	66,475
28.	ORDINARY INCOME	(1,044)	(179)	(55,228)	162,257	55,073	39,505	(119,734)	155,949
29.	TOTAL EXTRAORDINARY AND PRIOR PERIOD ITEMS	-	-	-	-	-	-	-	-
30.	NET INCOME (OR LOSS)	(1,044)	(174)	(55,228)	162,257	55,073	39,505	(119,734)	155,949
31.	OPERATING RATIO (LINE 21 / LINE 6)	100.1	99.8	99.1	98.2	96.6	97.4	102.3	98.0
32.	PRINCIPAL AREA	P.S.-N. & PAC. MTN. STATES		[illegible]-N. & PAC.MTN. STATES		SEATTLE-WEST, WASHINGTON		OLYMPIA-N. & CENTRAL STATE AREA	
33.	PRINCIPAL COMMODITY	FURNITURE & FIXTURES		FOODSTUFFS		MAIL-PARCELS			

REVENUES, EXPENSES AND STATISTICS
MISCELLANEOUS COMMODITY CARRIERS
TWELVE MONTHS ENDED DECEMBER 31, 1982 AND 1981
13 CARRIERS INCLUDED

CN-1277
NUEL TRANSPORT, INC.

	NON-HOUSEHOLD GOODS CARRIER OPERATING INCOME	THIS YEAR	LAST YEAR
	REVENUES:		
1.	FREIGHT REVENUE - INTERCITY - COMMON CARRIER	-	-
2.	FREIGHT REVENUE - INTERCITY - CONTRACT CARRIER	1,080,625	1,183,268
3.	FREIGHT REVENUE - INTERCITY - LOCAL CARTAGE	-	-
4.	INTERCITY TRANSPORTATION FOR OTHER CLASS I & II CARRIERS	-	-
5.	OTHER OPERATING REVENUE	-	-
6.	TOTAL NON-HOUSEHOLD GOODS CARRIER OPERATING REVENUE	1,080,625	1,183,268
	EXPENSES:		
7.	SALARIES - OFFICERS AND SUPERVISORY PERSONNEL	-	-
8.	SALARIES AND WAGES	260,699	286,698
9.	MISCELLANEOUS PAID TIME OFF	27,794	27,701
10.	OTHER FRINGES	67,877	71,758
11.	OPERATING SUPPLIES AND EXPENSES	430,866	494,048
12.	GENERAL SUPPLIES AND EXPENSES	20,881	25,438
13.	OPERATING TAXES AND LICENSES	86,162	90,101
14.	INSURANCE	13,931	12,488
15.	COMMUNICATIONS AND UTILITIES	-	-
16.	DEPRECIATION AND AMORTIZATION	55,508	96,711
17.	REVENUE EQUIPMENT RENTS & PURCHASED TRANSPORTATION	-	-
18.	BUILDING AND OFFICE EQUIPMENT RENTS	-	-
19.	GAIN OR LOSS ON DISPOSITION OF OPERATING ASSETS - NET	40,484	-
20.	MISCELLANEOUS EXPENSES	18,000	22,177
21.	TOTAL NON-HOUSEHOLD GOODS CARRIER OPERATING EXPENSES	1,022,162	1,125,120
22.	NET NON-HOUSEHOLD GOODS CARRIER OPERATING INCOME	58,463	58,148
23.	HOUSEHOLD GOODS CARRIER OPERATING INCOME	-	-
24.	NET CARRIER OPERATING INCOME	58,463	58,148
25.	NET OTHER INCOME (DEDUCTIONS)	1,941	586
26.	ORDINARY INCOME BEFORE INCOME TAXES	60,404	58,734
27.	INCOME TAXES ON ORDINARY INCOME	-	-
28.	ORDINARY INCOME	60,404	58,734
29.	TOTAL EXTRAORDINARY AND PRIOR PERIOD ITEMS	-	-
30.	NET INCOME (OR LOSS)	60,404	58,734
31.	OPERATING RATIO (LINE 21 / LINE 6)	94.6	95.1
32.	PRINCIPAL AREA	YAKIMA-WESTERN STATES	
33.	PRINCIPAL COMMODITY	SOFT DRINKS	